

2023-2024 LEWES BPW OPERATING/MAINTENANCE BUDGET

| TOTAL | A | B | C | D | E | F | G | H | I | J | K | L | M | N | O | |
|--|---|---------------------------------|---------------|---|---------------------------------|--------------|---|-------------------------------|--------------|---|---------------------------------|------------|---|---------------------------------|---------------|---------|
| | Electric | | | Water | | | Wastewater | | | Stormwater | | | TOTAL | | | |
| | 2022-2023 ACTUALS (FEB & MAR EST) | PROPOSED 2023-2024 BUDGET | % VAR | 2022-2023 ACTUALS (FEB & MAR EST) | PROPOSED 2023-2024 BUDGET | % VAR | 2022-2023 ACTUALS (FEB & MAR EST) | PROPOSED 2023- 2024 BUDGET | % VAR | 2022-2023 ACTUALS (FEB & MAR EST) | PROPOSED 2023-2024 BUDGET | % VAR | 2022-2023 ACTUALS (FEB & MAR EST) | PROPOSED 2023-2024 BUDGET | % VAR | |
| OPERATING REVENUE | | | | | | | | | | | | | | | | |
| UTILITY SALES | | | | | | | | | | | | | | | | |
| 1 | RESIDENTIAL | \$ 4,699,214 | \$ 4,899,397 | 4.3% | \$ 1,339,820 | \$ 1,407,403 | 5.0% | \$ 2,691,387 | \$ 2,800,581 | 4.1% | 202,114 | 243,835 | 20.6% | \$ 8,932,536 | \$ 9,351,216 | 4.7% |
| 2 | COMMERCIAL | \$ 1,375,648 | \$ 1,408,594 | 2.4% | \$ 206,832 | \$ 221,744 | 7.2% | \$ 267,013 | \$ 266,995 | 0.0% | 19,604 | 23,546 | 20.1% | \$ 1,869,097 | \$ 1,920,879 | 2.8% |
| 3 | INDUSTRIAL | \$ 3,055,748 | \$ 3,470,957 | 13.6% | \$ 763,051 | \$ 786,870 | 3.1% | \$ 362,559 | \$ 368,763 | 1.7% | 7,872 | 9,446 | 20.0% | \$ 4,189,231 | \$ 4,636,036 | 10.7% |
| 4 | MUNICIPAL | \$ 102,815 | \$ 109,133 | 6.1% | \$ 13,867 | \$ 14,641 | 5.6% | \$ 22,872 | \$ 23,430 | 2.4% | 2,088 | 2,506 | 20.0% | \$ 141,642 | \$ 149,710 | 5.7% |
| 5 | BOARD OF PUBLIC WORKS | \$ 383,054 | \$ 391,738 | 2.3% | \$ 18,955 | \$ 17,836 | -5.9% | \$ 4,417 | \$ 4,334 | -1.9% | 1,008 | 1,210 | 20.0% | \$ 407,434 | \$ 415,118 | 1.9% |
| 6 | OTHER | \$ 243,874 | \$ 545,491 | 123.7% | \$ 611,859 | \$ 402,437 | -34.2% | \$ 1,073,067 | \$ 356,740 | -66.8% | 23,014 | 20,241 | -12.0% | \$ 1,951,814 | \$ 1,324,909 | -32.1% |
| 7 | TOTAL OPERATING REVENUES | \$ 9,860,354 | \$ 10,825,311 | 9.8% | \$ 2,954,384 | \$ 2,850,930 | -3.5% | \$ 4,421,315 | \$ 3,820,844 | -13.6% | \$ 255,700 | \$ 300,785 | 17.6% | \$ 17,491,753 | \$ 17,797,869 | 1.8% |
| OPERATING EXPENSES | | | | | | | | | | | | | | | | |
| 9 | PURCHASED POWER | \$ 6,937,858 | \$ 7,273,212 | 4.8% | | | | | | | | | | \$ 6,937,858 | \$ 7,273,212 | 4.8% |
| 10 | SALARIES, WAGES & BENEFITS | \$ 659,184 | \$ 784,586 | 19.0% | \$ 635,609 | \$ 724,640 | 14.0% | \$ 41,385 | \$ 45,164 | 9.1% | \$ 4,480 | \$ 8,001 | 78.6% | \$ 1,340,658 | \$ 1,562,390 | 16.5% |
| 11 | UTILITIES | \$ 26,751 | \$ 33,275 | 24.4% | \$ 105,130 | \$ 128,149 | 21.9% | \$ 304,147 | \$ 329,597 | 8.4% | \$ 620 | \$ 620 | 0.0% | \$ 436,648 | \$ 491,640 | 12.6% |
| 12 | REPAIRS AND MAINTENANCE | \$ 216,402 | \$ 149,517 | -30.9% | \$ 259,413 | \$ 259,289 | 0.0% | \$ 801,663 | \$ 822,718 | 2.6% | \$ 1,794 | \$ 1,974 | 10.0% | \$ 1,279,272 | \$ 1,233,498 | -3.6% |
| 13 | PROFESSIONAL AND CONTRACTUAL SERVICES | \$ 320,637 | \$ 337,029 | 5.1% | \$ 306,738 | \$ 293,907 | -4.2% | \$ 1,182,893 | \$ 1,201,372 | 1.6% | \$ 11,389 | \$ 13,603 | 19.4% | \$ 1,821,657 | \$ 1,845,910 | 1.3% |
| 14 | OTHER SUPPLIES AND EXPENSES | \$ 43,989 | \$ 104,581 | 137.7% | \$ 31,909 | \$ 81,225 | 154.5% | \$ 55,927 | \$ 68,030 | 21.6% | \$ 3,210 | \$ 26,537 | 726.8% | \$ 135,035 | \$ 280,372 | 107.6% |
| 15 | ADMINISTRATIVE | \$ 948,226 | \$ 977,143 | 3.0% | \$ 552,994 | \$ 572,652 | 3.6% | \$ 511,746 | \$ 519,188 | 1.5% | \$ 122,580 | \$ 133,071 | 8.6% | \$ 2,135,546 | \$ 2,202,055 | 3.1% |
| 16 | BAD DEBT | \$ 4,280 | \$ 5,374 | 25.6% | \$ 802 | \$ 597 | -25.5% | \$ 2,222 | \$ 1,666 | -25.0% | \$ 241 | \$ 161 | -33.2% | \$ 7,545 | \$ 7,798 | 3.4% |
| 17 | DEPRECIATION AND AMORTIZATION | \$ 393,610 | \$ 409,970 | 4.2% | \$ 322,422 | \$ 333,554 | 3.5% | \$ 1,257,229 | \$ 1,326,011 | 5.5% | \$ 46,151 | \$ 48,406 | 4.9% | \$ 2,019,412 | \$ 2,117,942 | 4.9% |
| 18 | IN LIEU OF FRANCHISE FEES | \$ 480,824 | \$ 513,991 | 6.9% | \$ 117,126 | \$ 122,425 | 4.5% | \$ 167,412 | \$ 173,205 | 3.5% | \$ 11,634 | \$ 14,027 | 20.6% | \$ 776,997 | \$ 823,648 | 6.0% |
| 19 | TOTAL OPERATING EXPENSES | \$ 10,031,761 | \$ 10,588,679 | 5.55% | \$ 2,332,143 | \$ 2,516,437 | 7.9% | \$ 4,324,626 | \$ 4,486,951 | 3.8% | \$ 202,099 | \$ 246,400 | 21.9% | \$ 16,890,628 | \$ 17,838,466 | 5.6% |
| 20 | OPERATING INCOME | \$ (171,407) | \$ 236,632 | 238.1% | \$ 622,242 | \$ 334,494 | -46.2% | \$ 96,689 | \$ (666,107) | -788.9% | \$ 53,601 | \$ 54,385 | -1.5% | \$ 601,125 | \$ (40,597) | -106.8% |
| NON-OPERATING REVENUES (EXPENSES) | | | | | | | | | | | | | | | | |
| 22 | INTEREST INCOME | \$ 109,928 | \$ 110,471 | 0.5% | \$ 82,453 | \$ 82,336 | -0.1% | \$ 73,476 | \$ 73,010 | -0.6% | \$ 13,288 | \$ - | -100.0% | \$ 279,146 | \$ 265,817 | -4.8% |
| 23 | INTEREST EXPENSE | \$ - | \$ - | | \$ (40,660) | \$ (39,028) | 4.0% | \$ (162,983) | \$ (144,238) | 11.50% | \$ - | \$ - | | \$ (203,643) | \$ (183,266) | 10.0% |
| 24 | IMPACT FEES | \$ 119,628 | \$ 60,750 | -49.2% | \$ 341,200 | \$ 117,000 | -65.7% | \$ 412,654 | \$ 67,050 | -83.8% | \$ - | \$ - | | \$ 873,482 | \$ 244,800 | -72.0% |
| 25 | LOSS ON SALE OF ASSETS | \$ 1,768 | \$ - | | \$ 1,022 | \$ - | | \$ 943 | \$ - | | \$ 197 | \$ - | | \$ 3,930 | \$ - | |
| 26 | GRANTS | \$ - | \$ - | | \$ 55,677 | \$ 69,890 | 25.5% | \$ 16,152 | \$ 900,000 | | \$ - | \$ - | | \$ 71,829 | \$ 969,890 | 1250.3% |
| 27 | CHANGE IN MARKET VALUE ** | \$ (243,891) | \$ - | | \$ (140,915) | \$ - | | \$ (130,075) | \$ - | | \$ (27,099) | \$ - | | \$ (541,980) | \$ 0 | |
| 28 | NET NON-OPERATING REVENUES (EXPENSES) | \$ (12,567) | \$ 171,221 | -1462.5% | \$ 298,777 | \$ 230,198 | -23.0% | \$ 323,147 | \$ 895,822 | 177.2% | \$ (13,614) | \$ - | -100.0% | \$ 1,024,744 | \$ 1,297,241 | 26.6% |
| 29 | CHANGE IN NET ASSETS | \$ (183,974) | \$ 407,853 | -321.7% | \$ 921,019 | \$ 564,691 | -38.7% | \$ 419,836 | \$ 229,715 | -45.3% | \$ 39,987 | \$ 54,385 | 36.0% | \$ 1,625,869 | \$ 1,256,644 | -22.7% |

| | | | | | | | |
|---|----------------------------|------------|------------|--------------|---------------|------------------------|------------|
| PRINCIPAL PAYMENTS | DEBT (Annual Amounts) | Principal | Interest | Payment | Loan Balance | Total Annual Principal | \$ 960,092 |
| | WWTP SRF | \$ 775,425 | \$ 75,702 | \$ 851,127 | \$ 3,404,507 | | |
| *** This debt is paid by only the affected development residents. | ***Highland Acres WW | \$ 39,217 | \$ 23,072 | \$ 62,289 | \$ 1,463,782 | | |
| | ***Highland Acres Water | \$ 2,990 | \$ 1,759 | \$ 4,750 | \$ 111,617 | | |
| | ***Savannah Place WW | \$ 62,627 | \$ 42,964 | \$ 105,591 | \$ 2,798,149 | | |
| | Jones Farm | \$ 79,834 | \$ 37,269 | \$ 117,103 | \$ 2,283,666 | | |
| | Headworks WW (In progress) | \$ - | \$ 1,200 | \$ 1,200 | \$ 86,209 | | |
| | DSMHP WW | \$ - | \$ 1,300 | \$ 1,300 | \$ 172,769 | | |
| CHANGE IN MARKET VALUE ** | Total | \$ 960,092 | \$ 181,966 | \$ 1,142,058 | \$ 10,320,699 | | |

| Electric Revenue: | Calculation |
|-------------------|-------------|
|-------------------|-------------|

| | |
|-----------------------|--|
| Residential | 3 year average * 2.5% increase * .5% growth |
| Commercial | 3 year average * 2.5% increase |
| Industrial | 3 year average * 2.5% increase |
| Municipal | FY 2023 * 2.5% growth (street lights correction) |
| Board Of Public Works | 3 year average * 2.5% increase |
| Other | 2-3 year average + 333K LWP Payment |

| Electric Expenses: |
|--------------------|
|--------------------|

| | |
|---------------------------------------|--|
| Purchased Power | FY 2022 total * 10.03% increase * 2.6% increase |
| Salaries, Wages & Benefits | FY 2023 * 5% increase + 75K new employee (9 months) |
| Utilities | 3 year average * 7% overall rate increase of all utilities |
| Repairs And Maintenance | 3 year average * 6.4% CPI-U |
| Professional And Contractual Services | (FY 2023 Other Professional + 2 year average attorneys) * 6.4% CPI-U |
| Other Supplies And Expenses | FY 2022 * 6.4% CPI-U (EOY fleet entry) |
| Administrative | FY 2023 * 5% increase |
| Bad Debt | 2 year average |
| Depreciation And Amortization | FY 2023 + 15K (600,000/20 Years/ 12 Months * 6 Months) |
| In Lieu Of Franchise Fees | 5% of monthly billed revenue |

| Electric Non-Op Rev/Exps: |
|---------------------------|
|---------------------------|

| | |
|------------------------|--------------------------------|
| Interest Income | FY 2023 |
| Interest Expense | No loans |
| Impact Fees | half of LWP (45 * 1350) |
| Loss On Sale Of Assets | Update after inventory entries |
| Grants | No grants |
| Change In Market Value | Not projected |

| Water Revenue: | Calculation |
|----------------|-------------|
|----------------|-------------|

| | |
|-----------------------|---|
| Residential | 3 year average * 18.5% increase * 1.5% growth |
| Commercial | 3 year average * 18.5% increase |
| Industrial | 3 year average * 18.5% increase |
| Municipal | 3 year average * 18.5% increase |
| Board Of Public Works | 3 year average * 18.5% increase |
| Other | 2-3 year average + 120K LWP Payment |

| Water Expenses: |
|-----------------|
|-----------------|

| | |
|---------------------------------------|--|
| Purchased Power | No Purchase Power |
| Salaries, Wages & Benefits | FY 2023 * 5% increase + 75K full year of additional employee |
| Utilities | 3 year average * 7% overall rate increase of all utilities |
| Repairs And Maintenance | 2 year average * 6.4% CPI-U |
| Professional And Contractual Services | FY 2023 * 6.4% CPI-U |
| Other Supplies And Expenses | FY 2022 * 6.4% CPI-U (EOY fleet entry) |
| Administrative | FY 2023 * 5% increase |
| Bad Debt | 3 year average |
| Depreciation And Amortization | FY 2023 + 15K (180,000/10 Years/ 12 Months * 6 Months) |
| In Lieu Of Franchise Fees | 5% of monthly billed revenue |

| Water Non-Op Rev/Exps: |
|------------------------|
|------------------------|

| | |
|------------------------|--------------------------------|
| Interest Income | FY 2023 |
| Interest Expense | Jones Farm and HA water |
| Impact Fees | half of LWP (45 * 2600) |
| Loss On Sale Of Assets | Update after inventory entries |
| Grants | Estimate from GMB |
| Change In Market Value | Not projected |

| Wastewater Revenue: | Calculation |
|---------------------|-------------|
|---------------------|-------------|

| | |
|-----------------------|--|
| Residential | 3 year average * 7.9% increase * 1.5% growth |
| Commercial | FY 2023 * 7.9% increase - 22500 (DRBA reduction) |
| Industrial | 2 year average * 7.9% increase |
| Municipal | 3 year average * 7.9% increase |
| Board Of Public Works | 3 year average * 7.9% increase |
| Other | 2 year average + 76K LWP Payment |

| Wastewater Expenses: |
|----------------------|
|----------------------|

| | |
|---------------------------------------|--|
| Purchased Power | No Purchase Power |
| Salaries, Wages & Benefits | FY 2023 * 5% increase + 10K full year of additional employee |
| Utilities | 3 year average * 7% overall rate increase of all utilities |
| Repairs And Maintenance | FY 2023 * 6.4% CPI-U |
| Professional And Contractual Services | FY 2023 * 6.4% CPI-U |
| Other Supplies And Expenses | FY 2022 * 6.4% CPI-U (EOY fleet entry) |
| Administrative | FY 2023 * 5% increase |
| Bad Debt | 3 year average |
| Depreciation And Amortization | FY 2023 + 27K (1,080,000/20 Years/ 12 Months * 6 Months) |
| In Lieu Of Franchise Fees | 5% of monthly billed revenue |

| Wastewater Non-Op Rev/Exps: |
|-----------------------------|
|-----------------------------|

| | |
|------------------------|--|
| Interest Income | FY 2023 |
| Interest Expense | WWTP, HA sewer, SP sewer, Headworks, DSMHP |
| Impact Fees | half of LWP (45 * 1490) |
| Loss On Sale Of Assets | Update after inventory entries |
| Grants | ARPA funds from City |
| Change In Market Value | Not projected |

Stormwater Revenue: Calculation

| | |
|-----------------------|---|
| Residential | FY 2023 * 20% increase * .64% City Growth |
| Commercial | FY 2023 * 20% increase |
| Industrial | FY 2023 * 20% increase |
| Municipal | FY 2023 * 20% increase |
| Board Of Public Works | FY 2023 * 20% increase |
| Other | 2 year average |

Stormwater Expenses:

| | |
|---------------------------------------|---|
| Purchased Power | No Purchase Power |
| Salaries, Wages & Benefits | FY 2023 * 5% increase + 5K full year of additional employee |
| Utilities | FY 2023 |
| Repairs And Maintenance | FY 2023 * 6.4% CPI-U |
| Professional And Contractual Services | FY 2023 * 6.4% CPI-U |
| Other Supplies And Expenses | FY 2022 * 6.4% CPI-U (EOY fleet entry) |
| Administrative | FY 2023 * 5% increase |
| Bad Debt | 3 year average |
| Depreciation And Amortization | FY 2023 + 1,875 (75,000/10 Years/ 12 Months * 6 Months) |
| In Lieu Of Franchise Fees | 5% of monthly billed revenue |

Stormwater Non-Op Rev/Exps:

| | |
|------------------------|---|
| Interest Income | 0- No money specific to stormwater in reserve |
| Interest Expense | No loans |
| Impact Fees | No impact fees |
| Loss On Sale Of Assets | No assets to be sold and no inventory adjustments |
| Grants | No grants |
| Change In Market Value | Not projected |