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Lewes BPW Battery Energy Storage Request for Proposal

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Overview

• Battery Energy Storage Systems

- Applications
- BESS Technologies & Vendors
- Proposed Project Site
 - Old Power Plant Building
 - Schley Avenue Substation Interconnection to Lewes Grid

- Request for Proposal Document
 - Benefits/Interests for Lewes BPW
 - Role of Battery Contractor (EPP)
 - Role of Sargent & Lundy

Battery Energy Storage Systems (BESS)

• Grid Scale Batteries used for numerous applications:

- Load Shedding
- Ancillary Support
- Frequency Response
- Black Start Capabilities
- Solar + Storage
- Capacity
- Energy Arbitrage





Battery Energy Storage Systems (BESS)

BESS Technologies

- Batteries:
 TESLA
 LG Chem
 Samsung
 BMW Active 13
 - CATL
 - BYD

Inverters:

- Parker
- Dynapower
- SMA
- Princeton
- Eaton
- Power
 - Electronics
- SunGrow

Padmount

- **Transformers:**
 - Howard
 - Industries
 - Eaton
 - ABB

Proposed Project Site

Old Power Plant Building



Proposed Project Site

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Schley Avenue Substation Interconnection Location

- Located close to Old Power Plant for easy interconnection to the Lewes' electric grid.
- Nearby Lewes BPW storage facilities for use during construction.



Request for Proposal Document

- Outlines intended roles and responsibilities of any potential Bidder.
- Outlines design requirements to be followed by Battery Contractor (EPP).

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• Specifies industry codes to be followed by Battery Contractor (EPP).

Benefits/Interests for Lewes

- Revenue Generation
 - Rent paid by contractor
 - Reduced Capacity Charges
 - Reduced Transmission Costs
 - Shared Profits from participating in Utility markets
- Islanding Ability
 - Provides backup source of power for critical circuits (hospital, school, etc.)
- Increased ability to incorporate Distributed Energy Resources i.e. Wind & Solar

- Primary Interests for Lewes
 - Battery Contractor to bear all design, installation, maintenance, and end-of-life costs for the duration of the agreement
 - Battery Contractor will pay a lease to owner for hosting the facility
 - A shared revenue agreement between Battery Contractor and Lewes will be in place for duration of agreement
 - A contract penalty will be paid by the Battery Contractor in the event the battery is unavailable during a Peak Load day, to compensate Lewes higher capacity charges and transmission costs

Role of the Battery Contractor (EPP)

- Design, Build, Own, Operate, and Maintain the BESS Equipment.
- Responsible for all upgrades to Old Power Plant Building, and Schley Avenue Substation.
- Provide Training to Lewes BPW and local Fire department.
- Dispatch the battery to meet Lewes BPW and DEMEC load shedding needs.
- Coordinate execution of the Islanding Scheme with Lewes BPW in the event of a power outage.

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• Respond to any Emergent Maintenance needs.

Role of Sargent & Lundy

- S&L is contracted to perform the Bid Event for Lewes BPW.
- RFP will be sent to a pool of Battery Contractors.
- S&L will evaluate the bids according to a matrix
 - S&L to provide recommendations using a scorecard system.
 - Lewes BPW to review and provide final approval
- S&L to potentially provide Owner's Engineer and/or Construction Management services during implementation.

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Thank You

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