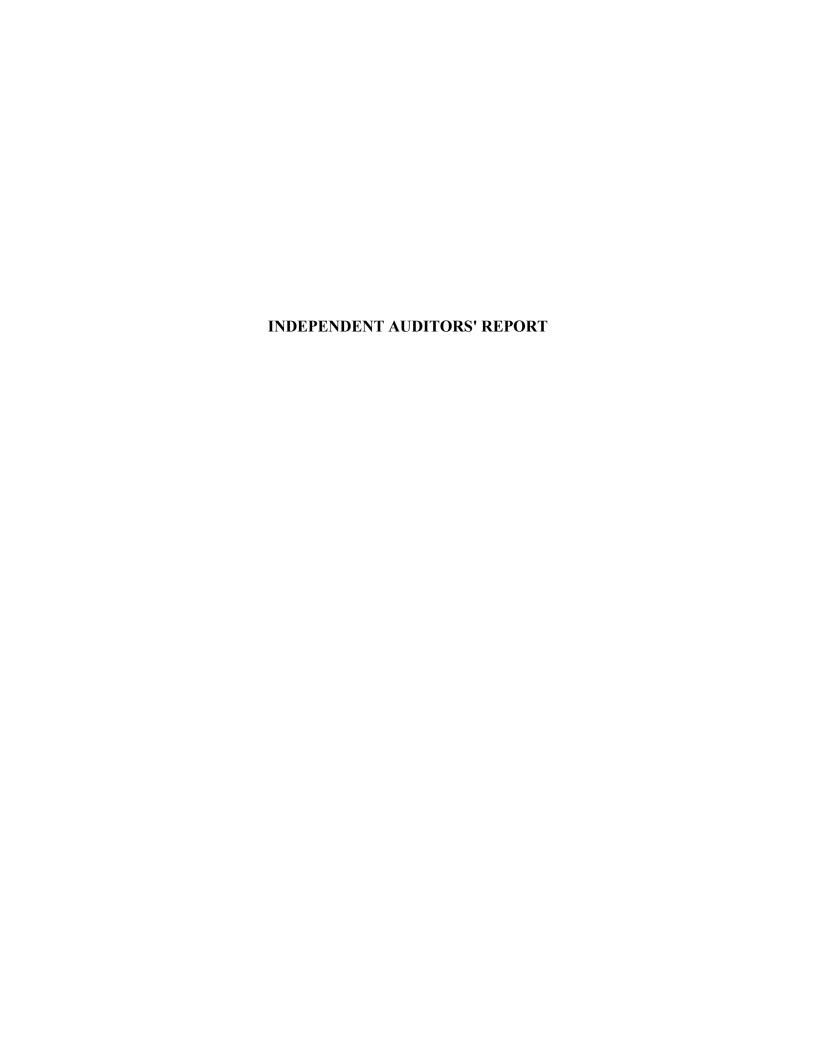
FINANCIAL STATEMENTS

MARCH 31, 2016 AND 2015

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INDEPENDENT AUDITORS' REPORT

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To the Board of Directors of The Board of Public Works of the City of Lewes, Delaware

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Report on the Financial Statements

We have audited the accompanying financial statements of the business-type activities of the Board of Public Works of the City of Lewes, Delaware ("the Board"), as of and for the years ended March 31, 2016 and 2015, and the related notes to the financial statements, which collectively comprise the Board's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities of the Board of Public Works of the City of Lewes, Delaware, as of March 31, 2016 and 2015, and the respective changes in financial position and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis (pages 4 through 9) and schedule of pension plan funding progress (page 33) be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report (pages 39 through 40) dated July 27, 2016, on our consideration of the Board's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Board's internal control over financial reporting and compliance.

CERTIFIED PUBLIC ACCOUNTANTS

Salisbury, Maryland July 27, 2016

MANAGEMENT'S DISCUSSION AND ANALYSIS



OF THE CITY OF LEWES, DELAWARE
Management's Discussion & Analysis (MD&A)
March 31, 2016

As management of the Board of Public Works of the City of Lewes, Delaware, (BPW), we offer readers of Lewes BPW's financial statements this narrative overview and analysis of the financial activities for the year ended March 31, 2016.

Financial Highlights

- The assets of the BPW exceed our liabilities at the close of the year by \$44,382,562 (net position). Of this amount, \$9,123,285 are unrestricted.
- BPW's total net position increased by \$623,264.
- As of the close of the current year, BPW reported combined ending cash balances totaling \$544,033 a decrease of \$296,460 in comparison with the prior year. Approximately 100% of this total amount is available for spending as unrestricted.
- The largest portion of BPW's total assets (73%) is in the form of capital assets (e.g., infrastructure, treatment plants, wells, buildings and equipment). Lewes BPW uses these capital assets to provide the electric, water, wastewater, and stormwater services to our customers. These assets are capital assets that can't be converted readily to cash.
- BPW's bonds payable decreased by \$719,080 during the reporting period.

Overview of the Financial Statements

This discussion and analysis is intended to serve as an introduction to BPW's basic financial statements. Our auditors, PKS & Company, P.A. have included the **Statement of Net Position**, **Statement of Revenues**, **Expenses and Changes in Net Position**, and **Statement of Cash Flows** in their report.

The **Statement of Net Position** presents information on all of the BPW's assets and liabilities, with the difference between the two reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the BPW's financial position is improving or deteriorating.

All of the current period's revenues and expenses are accounted for in the **Statement of Revenues**, **Expenses and Changes in Net Position.** This report can be used to determine whether BPW has successfully recovered all its costs.

The primary purpose of the **Statement of Cash Flows** is to provide information about BPW's cash receipts, cash payments and net changes in cash resulting from activities related to operations, investing and financing. This statement provides answers to such questions as "Where did cash come from?", "What was it used for?" and "What was the change in the cash balance during the reporting period?"



OF THE CITY OF LEWES, DELAWARE Management's Discussion & Analysis (MD&A) March 31, 2016

Statements of Net Assets

ASSETS

| | | 2016 | | 2015 |
|---|----|------------|----|---------------------|
| Current assets | | | | |
| Cash | | | | |
| Unrestricted | \$ | 544,033 | \$ | 840,493 |
| Investments | | | | |
| Unrestricted | | 8,426,216 | | 8,763,422 |
| Restricted | | 4,477,172 | | 4,113,559 |
| Accounts receivable, net of allowance | | 1,146,139 | | 1,500,083 |
| Prepaid expenses | | 33,365 | | 122,839 |
| Total current assets | | 14,626,925 | | 15,340,396 |
| Noncurrent assets | | | | |
| Capital assets, net of accumulated depreciation | | 39,667,529 | | 39,321,961 |
| Otherassets | | 59,567 | | 61,099 |
| Total non current assets | | 39,727,096 | | 39,383,060 |
| Total assets | \$ | 54,354,021 | \$ | 54,723,456 |
| LIABILITIES AND NET POSITIO | N | | | |
| Current liabilities | | | | |
| Accounts payable | \$ | 724,311 | \$ | 1,013,987 |
| Customer deposits | Ţ | 102,370 | Ą | 102,546 |
| Accrued interest | | 34,963 | | 39,101 |
| Deferred revenue | | 10,527 | | 11,593 |
| Current maturities of bond payable | | 700,736 | | 678,689 |
| Total current liabilities | | 1,572,907 | | 1,845,916 |
| No. 1 and the latter of | | | | |
| Noncurrent liabilities | | 0.104.600 | | 0.035.045 |
| Bonds payable Accrued compensated absences | | 8,184,688 | | 8,925,815 |
| Other liabilities | | 154,297 | | 131,328 |
| Total noncurrent liabilities | | 59,567 | | 61,099 9,118,242 |
| Total noncurrent frabilities | | 8,398,552 | - | 9,118,242 |
| Total liabilities | | 9,971,459 | | 10,964,158 |
| Net position | | | | |
| Invested in capital assets, net of related debt | | 30,782,105 | | 29,717,457 |
| Restricted | | 4,477,172 | | 4,113,559 |
| Unrestricted | | 9,123,285 | | 9,928,282 |
| Total net position | \$ | 44,382,562 | \$ | 43,759,298 |



OF THE CITY OF LEWES, DELAWARE
Management's Discussion & Analysis (MD&A)
March 31, 2016

Statements of Revenues, Expenses and Changes in Net Postion

| | 20 | 016 | _ | 2015 |
|---------------------------------------|---------|---------|----|------------|
| Operating Revenues | | | | |
| Sales and assessments | \$ 13,5 | 65,125 | \$ | 13,630,383 |
| Other | 3 | 03,965 | _ | 270,366 |
| Total operating revenues | 13,8 | 69,090 | _ | 13,900,749 |
| | | | | |
| Operating Expenses | | | | |
| Purchased power | 7,0 | 08,628 | | 7,364,848 |
| Payroll and employee related expenses | 8 | 70,796 | | 775,652 |
| Utilities | | 16,758 | | 13,753 |
| Repairs and maintenance | 78 | 84,942 | | 726,196 |
| Professional and contractual services | 4: | 26,519 | | 440,480 |
| Other supplies and expenses | 2 | 17,957 | | 160,432 |
| Administrative | 1,3 | 40,385 | | 1,318,982 |
| In lieu of franchise | 69 | 94,241 | | 688,016 |
| Bad debt | | 11,497 | | 11,889 |
| Depreciation and amortization | 1,69 | 94,457 | _ | 1,660,888 |
| Total operating expenses | 13,0 | 66,180 | _ | 13,161,136 |
| Operating income | 8 | 02,910 | _ | 739,613 |
| | | | _ | |
| Non-operating revenues (expenses) | | | | |
| Investment income | 34 | 43,038 | | 245,358 |
| Interest expense | (2: | 31,578) | | (465,600) |
| Impact fees | 1 | 62,056 | | 335,546 |
| Loss on sale of assets | (1 | 61,593) | | |
| Change in fair value of investments | (3 | 72,279) | | 93,888 |
| Grants | ; | 80,710_ | _ | 16,764 |
| Net non-operating revenues (expenses) | (1 | 79,646) | _ | 225,956 |
| | | | _ | |
| Change in net position | 6 | 23,264 | _ | 965,569 |
| | | | _ | |
| Net position, beginning of year | 43,7 | 59,298 | _ | 42,793,729 |
| | | | | |
| Net position, end of year | \$ 44,3 | 82,562 | \$ | 43,759,298 |



OF THE CITY OF LEWES, DELAWARE
Management's Discussion & Analysis (MD&A)
March 31, 2016

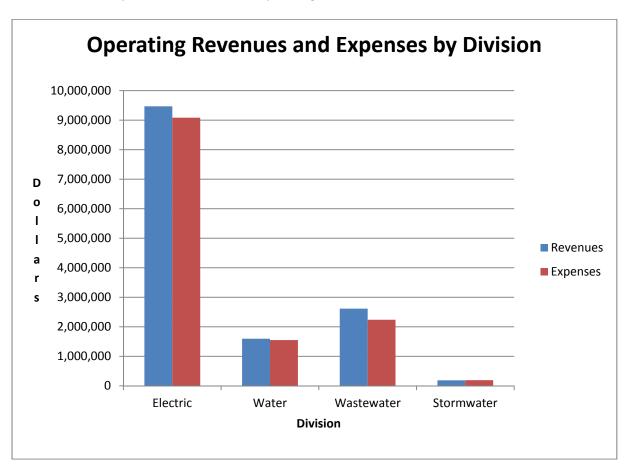
Summary of the Financial Reporting Entity

Lewes BPW is chartered by the General Assembly of Delaware to provide electric, water, wastewater and stormwater services to customers in the City of Lewes and its immediate surrounds. BPW operates an electric distribution system; a water production (wells), treatment and distribution system; a wastewater collection and treatment system; and a stormwater collection system.

Lewes BPW uses enterprise funds to account for its electric, water, wastewater, and stormwater departments. Additional information is presented separately in the auditors' report under the Supplementary information as Schedules of Revenues, Expenses and Changes in Net Position for each department.

The electric department continues to provide the majority of BPW's operating revenues, \$9,468,462, as well as to incur the greatest operating expenses, \$9,083,837. Purchased power of \$7,008,628, was the largest single cost to the electric department.

There were operating gains in the electric, water, and wastewater departments, and an operating loss in the stormwater department, with overall operating income of \$802,910.





OF THE CITY OF LEWES, DELAWARE
Management's Discussion & Analysis (MD&A)
March 31, 2016

Long-Term Debt and Capital Projects

Lewes BPW does have authority to directly borrow money, but existing loans and bonds are originated through the City of Lewes. BPW makes principal and interest payments directly to the issuers of the debt.

BPW has \$8,885,424 in bond obligations at the end of the year. These monies have been or will be used for major capital renewal and expansion projects.

Economic Factors and Next Year's Budget

The 2015-2016 year has been full and presented some major challenges.

Our electric division has provided the financial backbone for the BPW once again. The national influence natural gas from fracking on the purchase power has been a very solid benefit to the BPW. The national natural gas supply has been estimated to be 50 to 100 years and has driven the cost of power down. Two years earlier we predicted increases in our power purchase to the mid \$.90 range. 2015 costs were in the \$.85 cent range and 2016 ended in the low \$.80 cent range. We have continued to be able to provide some of the lowest and at times the lowest electric prices in the State of Delaware. We are also able to maintain our system aggressively with a very lean workforce. Proper accolades need to be made to our electric department for their efforts.

Our water division took front stage and the most attention in 2015-16. We were completing the work of isolating some of the old original water mains in Savannah Road. We isolated the mains and replace valves, some which had been broken for years. The contract called for the work to be done prior to the summer tourist season. The contractor failed miserably. The work on Savannah Road which also included the Canal Crossing of a 12" inch water main from the Lewes Dairy to CH Masons Way was also part of the contract. Due to massive ineffectiveness of the contractor, disputes arose and litigation was able to be avoided through intensive negotiations. The cost of the project was held to budget but the cost to BPW manpower, time and community trust was high.

Or waste water division has finished the year at a financial plus. We experienced several flooding events, yet because of efforts of the BPW water/wastewater staff there were no peek in flows into the Howard Seymour wastewater treatment facility. We did discover that the amount of effluent able to be pushed to the canal after treatment has been decreasing overtime. After videoing the line going to the canal we determined that the outflow is in need of remediation in order to return it to its peak capacity. This project has been added to the next year capital projects.

Seven Trent has continued to be the operator of the wastewater treatment plant. They have done so this year with no violations of any kind, and kept our possible violations as safe as possible. We have had a significant increase in maintenance costs in the waste water division. Much of this is due to the WWTp reaching its 10-year anniversary from the major update built in 2006-2008.

Our storm water division operated in a financial deficit. With the assignment of Emmett Foraker as the new storm water division supervisor, scheduling of maintenance and increased concentration on our storm water system is occurring. Concerns that have been documented in a storm water study have been aggressively attended to. Major newly discovered have been aggressively tended to from engineering and design preparation, to excavating and ceiling broken pipes. We anticipate these efforts will continue, and that perhaps even more revenues will be required in the future.



OF THE CITY OF LEWES, DELAWARE
Management's Discussion & Analysis (MD&A)
March 31, 2016

Economic Factors and Next Year's Budget (continued)

The office staff of the BPW have operated with exceptional work ethic. The efforts of Suzanne Powell has reduced our needs for outside debt collection by using her spare time (rare) to go after the old debts due from nonpayment of bills. While we have budgeted for a little over \$10,000 in bad debt right-off next year, at the current pace, we will not come close to that amount. We have also been operating for most of the year without an assistant general manager. Other staff have stepped up and provided the additional support in the areas of the Assistant General Managers duties. A hiring attempt was made, but as of April 2016, but no suitable candidate had been found.

Safety of our employees is continuing to be stressed, and we had no work loss injuries for the year. Customer service is the backbone of our efforts to provide the best quality utilities in Delaware. We receive compliments on a weekly basis of the professional, kind and considerate interactions our employees have with our customers.

The Lewes BPW is an organization that provides services to its' rate payers and is not profit driven. If we remove the non-operational revenues and look at the return on assets, the BPW is running on a very tight margin. This is a point of pride as we have strived for excellence in hard work, efficient methods and planning, and a team spirit of communication as a business family. We anticipate a slightly larger payroll cost, but are striving that all other expenses be held at a modest increase. We have commissioned a rate study and anticipate it's results in August 2016. It will provide us a path for the next five years of being a healthy and robust organization into the future.

Requests for Information

This financial report is designed to provide a general overview of the Board of Public Works' finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to Darrin Gordon, General Manager, Lewes Board of Public Works, 107 Franklin Avenue, Lewes, DE 19958.



STATEMENTS OF NET POSITION

MARCH 31, 2016 AND 2015

2016

| | | | | 2010 | | | |
|------------------------------------|------------------|------------------|-------|------------|------------|-----------|------------------|
| | | Depar | rtmen | t | | | |
| | Electric | Water | V | Vastewater | Stormwater | | Total |
| ASSETS | | | | | | , | |
| Current assets | | | | | | | |
| Cash | | | | | | | |
| Unrestricted | \$ 228,494 | \$ 141,448 | \$ | 130,568 | \$ | 43,523 | \$ 544,033 |
| Investments | | | | | | | |
| Unrestricted | 3,977,083 | 876,722 | | 3,346,568 | | 225,843 | 8,426,216 |
| Restricted | 1,077,626 | 1,648,596 | | 1,750,950 | | | 4,477,172 |
| Accounts receivable, net of | | | | | | | |
| allowance | 474,709 | 307,835 | | 272,696 | | 90,899 | 1,146,139 |
| Prepaid expenses | 10,917 | 14,131 | | 6,238 | | 2,079 | 33,365 |
| Total current assets | 5,768,829 | 2,988,732 | | 5,507,020 | | 362,344 | 14,626,925 |
| Noncurrent assets | | | | | | | |
| Capital assets, net of accumulated | | | | | | | |
| depreciation | 7,425,039 | 9,531,484 | | 21,602,621 | | 1,108,385 | 39,667,529 |
| Other assets | 59,567 | | | | | | 59,567 |
| Total noncurrent assets | 7,484,606 | 9,531,484 | | 21,602,621 | | 1,108,385 | 39,727,096 |
| Total assets | \$ 13,253,435 | \$ 12,520,216 | \$ | 27,109,641 | \$ | 1,470,729 | \$ 54,354,021 |

2015

| | | Depa | rtmen | it | | | |
|------------------------------------|------------------|------------------|-------|------------|----|------------|------------------|
| | Electric | Water | 7 | Vastewater | S | Stormwater | Total |
| ASSETS | | | | | | | |
| Current assets | | | | | | | |
| Cash | | | | | | | |
| Unrestricted | \$ 353,007 | \$ 218,528 | \$ | 201,719 | \$ | 67,239 | \$ 840,493 |
| Investments | | | | | | | |
| Unrestricted | 3,680,637 | 2,278,490 | | 2,103,221 | | 701,074 | 8,763,422 |
| Restricted | 1,012,673 | 1,600,464 | | 1,500,422 | | | 4,113,559 |
| Accounts receivable, net of | | | | | | | |
| allowance | 623,988 | 400,675 | | 356,565 | | 118,855 | 1,500,083 |
| Prepaid expenses | 51,592 | 31,938 | | 29,482 | | 9,827 | 122,839 |
| Total current assets | 5,721,897 | 4,530,095 | | 4,191,409 | | 896,995 | 15,340,396 |
| Noncurrent assets | | | | | | | |
| Capital assets, net of accumulated | | | | | | | |
| depreciation | 7,780,608 | 8,370,260 | | 22,180,884 | | 990,209 | 39,321,961 |
| Other assets | 61,099 | | | | | | 61,099 |
| Total noncurrent assets | 7,841,707 | 8,370,260 | | 22,180,884 | | 990,209 | 39,383,060 |
| Total assets | \$ 13,563,604 | \$ 12,900,355 | \$ | 26,372,293 | \$ | 1,887,204 | \$ 54,723,456 |

STATEMENTS OF NET POSITION (Continued)

MARCH 31, 2016 AND 2015

2016

| | | | | 2016 | | | |
|---|------------------|------------------|-------|------------|----|------------|------------------|
| | | De | partn | nent | | | _ |
| | Electric | Water | 7 | Wastewater | S | Stormwater | Total |
| LIABILITIES | | | | | | | |
| Current liabilities | | | | | | | |
| Accounts payable | \$ 583,533 | \$ 63,109 | \$ | 58,262 | \$ | 19,407 | \$ 724,311 |
| Customer deposits | 42,996 | 26,614 | | 24,568 | | 8,192 | 102,370 |
| Accrued interest | , | 2,928 | | 32,035 | | Ź | 34,963 |
| Deferred revenue | | 10,527 | | | | | 10,527 |
| Current maturities of bonds payable | | 58,687 | | 642,049 | | | 700,736 |
| Total current liabilities | 626,529 | 161,865 | | 756,914 | | 27,599 | 1,572,907 |
| Noncurrent liabilities | | | | | | | |
| Bonds payable | | 685,469 | | 7,499,219 | | | 8,184,688 |
| Accrued compensated absences | 118,016 | 29,025 | | 7,256 | | | 154,297 |
| Other | 59,567 | ŕ | | | | | 59,567 |
| Total noncurrent liabilities | 177,583 | 714,494 | | 7,506,475 | | | 8,398,552 |
| Total liabilities | 804,112 | 876,359 | | 8,263,389 | | 27,599 | 9,971,459 |
| NET POSITION | | | | | | | |
| Invested in capital assets, net of related debt | 7,425,039 | 8,787,328 | | 13,461,353 | | 1,108,385 | 30,782,105 |
| Restricted | 1,077,626 | 1,648,596 | | 1,750,950 | | | 4,477,172 |
| Unrestricted | 3,946,658 | 1,207,933 | | 3,633,949 | | 334,745 | 9,123,285 |
| Total net position | \$ 12,449,323 | \$ 11,643,857 | \$ | 18,846,252 | \$ | 1,443,130 | \$ 44,382,562 |

2015

| | | Electric | Water | • | Wastewater | S | Stormwater | Total |
|---|----|------------|------------------|----|------------|----|------------|------------------|
| LIABILITIES | | | | | | | | |
| Current liabilities | | | | | | | | |
| Accounts payable | \$ | 800,695 | \$ 95,615 | \$ | 88,267 | \$ | 29,410 | \$ 1,013,987 |
| Customer deposits | | 43,069 | 26,662 | | 24,611 | | 8,204 | 102,546 |
| Accrued interest | | | 3,369 | | 35,732 | | | 39,101 |
| Deferred revenue | | | 11,593 | | | | | 11,593 |
| Current maturities of bonds payable | | | 58,480 | | 620,209 | | | 678,689 |
| Total current liabilities | | 843,764 | 195,719 | | 768,819 | | 37,614 | 1,845,916 |
| Noncurrent liabilities | | | | | | | | |
| Bonds payable | | | 769,104 | | 8,156,711 | | | 8,925,815 |
| Accrued compensated absences | | 97,213 | 27,292 | | 6,823 | | | 131,328 |
| Other | | 61,099 | , | | , | | | 61,099 |
| Total noncurrent liabilities | | 158,312 | 796,396 | | 8,163,534 | | | 9,118,242 |
| Total liabilities | | 1,002,076 | 992,115 | | 8,932,353 | | 37,614 | 10,964,158 |
| NET POSITION, RESTATED | | | | | | | | |
| Invested in capital assets, net of related debt | | 7,780,608 | 7,542,676 | | 13,403,964 | | 990,209 | 29,717,457 |
| Restricted | | 1,012,673 | 1,600,464 | | 1,500,422 | | | 4,113,559 |
| Unrestricted | | 3,768,247 | 2,765,100 | | 2,535,554 | | 859,381 | 9,928,282 |
| Total net position | \$ | 12,561,528 | \$ 11,908,240 | \$ | 17,439,940 | \$ | 1,849,590 | \$ 43,759,298 |

STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION

YEARS ENDED MARCH 31, 2016 AND 2015

| 2 | O | 1 | 6 |
|---|---|---|---|
| | | | |

| | | | | | 2016 | | | |
|--|--------|---|--|-------|--|----|--|---|
| | | | Depa | ırtme | nt | | | |
| | Ele | ctric | Water | | Wastewater | S | tormwater | Total |
| OPERATING REVENUES Sales and assessments Other | \$ 9,4 | 404,433 64,029 | \$ 1,377,713 219,732 | \$ | 2,599,112 15,886 | \$ | 183,867 4,318 | \$ 13,565,125 303,965 |
| Total operating revenues | 9,4 | 468,462 | 1,597,445 | | 2,614,998 | | 188,185 | 13,869,090 |
| OPERATING EXPENSES Purchased power Payroll and employee related expenses Utilities Repairs and maintenance Professional and contractual services Other supplies and expenses Administrative In lieu of franchise Bad debt | | 008,628 424,860 7,165 135,732 1,663 19,317 561,558 485,912 11,497 | 366,264 6,401 385,584 17,880 76,754 349,309 68,969 | | 70,009 2,479 235,245 404,773 121,285 320,283 130,125 | | 9,663 713 28,381 2,203 601 109,235 9,235 | 7,008,628 870,796 16,758 784,942 426,519 217,957 1,340,385 694,241 11,497 |
| Depreciation and amortization | | 427,505 083,837 | 279,632 1,550,793 | | 954,361 | | 32,959 192,990 | 1,694,457 |
| Total operating expenses Operating income (loss) | | 384,625 | 46,652 | | 2,238,560 376,438 | | (4,805) | 13,066,180 802,910 |
| NON-OPERATING REVENUES (EXPENSES) Investment income Interest expense Impact fees | | 144,078 58,720 | 89,190 (16,104) 28,600 | | 82,326 (215,474) 74,736 | | 27,444 | 343,038 (231,578) 162,056 |
| Department transfers in (out) | (4 | 483,443) | (297,611) | | 1,178,505 | | (397,451) | 102,030 |
| Loss on sale of assets Change in fair value of investments Grants Net non-operating revenues (expenses) | (1 | (59,828) 156,357) 496,830) | (56,182) (96,793) 37,865 (311,035) | | (34,187) (89,347) 33,315 1,029,874 | | (11,396) (29,782) 9,530 (401,655) | (161,593) (372,279) 80,710 (179,646) |
| Change in net position | | | (264,383) | | 1,406,312 | | (406,460) | |
| NET POSITION, BEGINNING OF YEAR, RESTATED | | 112,205) 561,528 | 11,908,240 | | 17,439,940 | | 1,849,590 | 623,264 43,759,298 |
| NET POSITION, END OF YEAR | | 149,323 | \$ 11,643,857 | \$ | 18,846,252 | \$ | 1,443,130 | \$ 44,382,562 |

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| | | | Department | | | | | | | | | | |
|---|----|------------|------------|------------|----|-------------|----|------------|----|------------|--|--|--|
| | | Electric | | Water | 7 | Wastewater | S | Stormwater | | Total | | | |
| OPERATING REVENUES | | | | | | | | | | | | | |
| Sales and assessments | \$ | 9,570,251 | \$ | 1,328,134 | \$ | 2,548,709 | \$ | 183,289 | \$ | 13,630,383 | | | |
| Other | | 43,306 | | 194,609 | | 26,311 | | 6,140 | | 270,366 | | | |
| Total operating revenues | | 9,613,557 | | 1,522,743 | | 2,575,020 | | 189,429 | | 13,900,749 | | | |
| OPERATING EXPENSES | | | | | | | | | | | | | |
| Purchased power | | 7,364,848 | | | | | | | | 7,364,848 | | | |
| Payroll and employee related expenses | | 384,954 | | 323,957 | | 54,346 | | 12,395 | | 775,652 | | | |
| Utilities | | 4,450 | | 6,122 | | 2,320 | | 861 | | 13,753 | | | |
| Repairs and maintenance | | 109,412 | | 438,127 | | 159,191 | | 19,466 | | 726,196 | | | |
| Professional and contractual services | | 13,133 | | | | 426,420 | | 927 | | 440,480 | | | |
| Other supplies and expenses | | 17,785 | | 60,763 | | 80,061 | | 1,823 | | 160,432 | | | |
| Administrative | | 555,016 | | 343,617 | | 315,262 | | 105,087 | | 1,318,982 | | | |
| In lieu of franchise | | 484,245 | | 67,105 | | 127,485 | | 9,181 | | 688,016 | | | |
| Bad debt | | 11,889 | | | | | | | | 11,889 | | | |
| Depreciation and amortization | | 436,546 | | 238,951 | | 956,029 | | 29,362 | | 1,660,888 | | | |
| Total operating expenses | | 9,382,278 | | 1,478,642 | | 2,121,114 | | 179,102 | | 13,161,136 | | | |
| Operating income | | 231,279 | | 44,101 | | 453,906 | | 10,327 | | 739,613 | | | |
| NON-OPERATING REVENUES (EXPENSES) | | | | | | | | | | | | | |
| Investment income | | 103,488 | | 63,597 | | 58,705 | | 19,568 | | 245,358 | | | |
| Interest expense | | (134,289) | | (87,695) | | (221,545) | | (22,071) | | (465,600) | | | |
| Impact fees | | 80,123 | | 223,600 | | 31,823 | | | | 335,546 | | | |
| Department transfers in (out) | | (864,795) | | 1,575,848 | | (1,338,525) | | 627,472 | | | | | |
| Change in fair value of investments | | 39,433 | | 24,411 | | 22,533 | | 7,511 | | 93,888 | | | |
| Grants | | | | | | | | 16,764 | | 16,764 | | | |
| Net non-operating revenues (expenses) | | (776,040) | | 1,799,761 | | (1,447,009) | | 649,244 | | 225,956 | | | |
| Change in net position | | (544,761) | | 1,843,862 | | (993,103) | | 659,571 | | 965,569 | | | |
| NET POSITION, BEGINNING OF YEAR, RESTATEI |) | 13,106,289 | | 10,064,378 | | 18,433,043 | | 1,190,019 | | 42,793,729 | | | |
| NET POSITION, END OF YEAR, RESTATED | \$ | 12,561,528 | \$ | 11,908,240 | \$ | 17,439,940 | \$ | 1,849,590 | \$ | 43,759,298 | | | |

The accompanying notes are an integral part of these financial statements.

STATEMENTS OF CASH FLOWS

YEARS ENDED MARCH 31, 2016 AND 2015

2016

| | | | | | | 2016 | | | | |
|--|----|-------------|----|-------------|------|-------------|----|-----------|----|--------------|
| | | | | Depa | rtme | ent | | | | |
| | | Electric | | Water | 7 | Wastewater | S | tormwater | | Total |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | | | | | | | |
| Receipts from customers | \$ | 9,542,142 | \$ | 1,469,439 | \$ | 2,682,938 | \$ | 211,808 | \$ | 13,906,327 |
| Other receipts | • | 64,029 | * | 219,732 | , | 15,886 | • | 4,318 | • | 303,965 |
| Payments to suppliers | | (8,396,462) | | (919,595) | | (1,220,952) | | (152,623) | | (10,689,632) |
| Payments to employees | | (404,057) | | (364,531) | | (69,576) | | (9,663) | | (847,827) |
| Net cash provided by operating activities | | 805,652 | | 405,045 | | 1,408,296 | | 53,840 | | 2,672,833 |
| CASH FLOWS FROM NON-CAPITAL | | | | _ | | | | | | _ |
| FINANCING ACTIVITIES | | | | | | | | | | |
| Impact fees received | | 58,720 | | 28,600 | | 74,736 | | | | 162,056 |
| Interfund borrowings (payments) | | (906,804) | | 1,002,878 | | (145,719) | | 49,646 | | |
| Net cash provided (used) by non-capital financing activities | | (848,084) | | 1,031,478 | | (70,983) | | 49,646 | | 162,056 |
| CASH FLOWS FROM CAPITAL | | | | | | | | | | |
| AND RELATED FINANCING ACTIVITIES | | | | | | , | | | | |
| Purchases of capital assets | | (71,936) | | (1,460,002) | | (376,097) | | (151,135) | | (2,059,170) |
| Principal paid on long-term debt | | | | (83,428) | | (635,652) | | | | (719,080) |
| Interest paid on long-term debt | | | | (16,545) | | (219,170) | | 0.520 | | (235,715) |
| Grants received Net cash used by capital | | | | 37,865 | | 33,315 | | 9,530 | | 80,710 |
| and related financing activities | | (71,936) | | (1,522,110) | | (1,197,604) | | (141,605) | | (2,933,255) |
| CASH FLOWS FROM INVESTING ACTIVITIES | | (11,550) | | (1,022,110) | | (1,157,001) | | (111,000) | | (2,733,233) |
| Redemption (purchase) of investments | | (154,223) | | (80,683) | | (293,186) | | (13,041) | | (541,133) |
| Interest income | | 144,078 | | 89,190 | | 82,326 | | 27,444 | | 343,038 |
| Net cash provided (used) by investing activities | | (10,145) | | 8,507 | | (210,860) | | 14,403 | | (198,095) |
| Net decrease in cash | | (124,513) | | (77,080) | | (71,151) | | (23,716) | | (296,461) |
| CASH AT BEGINNING OF YEAR | | 353,007 | | 218,528 | | 201,719 | | 67,239 | | 840,493 |
| CASH AT END OF YEAR | \$ | 228,494 | \$ | 141,448 | \$ | 130,568 | \$ | 43,523 | \$ | 544,032 |

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| | | Depar | rtme | nt | | | |
|--|-----------------|-----------------|------|-------------|----|-----------|------------------|
| | Electric | Water | | Wastewater | S | tormwater | Total |
| CASH FLOWS FROM OPERATING ACTIVITIES Receipts from customers | \$ 9,477,664 | \$ 1,265,641 | \$ | 2,502,597 | \$ | 167,919 | \$ 13,413,821 |
| Other receipts | 43,306 | 194,609 | | 26,311 | | 6,140 | 270,366 |
| Payments to suppliers | (8,540,126) | (835,544) | | (1,042,074) | | (126,900) | (10,544,644) |
| Payments to employees | (378,923) | (323,385) | | (54,203) | | (12,395) | (768,906) |
| Net cash provided by operating activities | 601,921 | 301,321 | | 1,432,631 | | 34,764 | 2,370,637 |
| CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES | | | | | | | |
| Impact fees received | 80,123 | 223,600 | | 31,823 | | | 335,546 |
| Interfund borrowings (payments) | (864,795) | 1,575,848 | | (1,338,525) | | 627,472 | |
| Net cash provided (used) by non-capital financing activities | (784,672) | 1,799,448 | | (1,306,702) | | 627,472 | 335,546 |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES | | | | | | | |
| Purchases of capital assets | (62,417) | (817,752) | | (102,253) | | (65,377) | (1,047,799) |
| Principal paid on long-term debt | (1,717,860) | (1,151,686) | | (3,962,073) | | (93,701) | (6,925,320) |
| Interest paid on long-term debt | (160,778) | (104,093) | | (236,681) | | (27,117) | (528,669) |
| Note receivable from the City of Lewes | 268,800 | 166,400 | | 153,600 | | 51,200 | 640,000 |
| Grants received | | | | | | 16,764 | 16,764 |
| Net cash used by capital and related financing activities | (1,672,255) | (1,907,131) | | (4,147,407) | | (118,231) | (7,845,024) |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | | | | |
| Redemption (purchase) of investments | 138,737 | (1,263,986) | | 1,686,187 | | (739,456) | (178,518) |
| Interest income | 114,509 | 62,170 | | 101,834 | | 20,757 | 299,270 |
| Net cash provided (used) by investing activities | 253,246 | (1,201,816) | | 1,788,021 | | (718,699) | 120,752 |
| Net decrease in cash | (1,601,760) | (1,008,178) | | (2,233,457) | | (174,694) | (5,018,089) |
| CASH AT BEGINNING OF YEAR | 1,954,767 | 1,226,706 | | 2,435,176 | | 241,933 | 5,858,582 |
| CASH AT END OF YEAR | \$ 353,007 | \$ 218,528 | \$ | 201,719 | \$ | 67,239 | \$ 840,493 |

STATEMENTS OF CASH FLOWS (Continued)

YEARS ENDED MARCH 31, 2016 AND 2015

2016

| | 2010 | | | | | | | | |
|--|--|----|--------------------------------------|-----|-------------------------|------------|------------------|------|--|
| | | | Depa | rtm | ent | | | | |
| | Electric | | Water | | Wastewater | Stormwater | | , | Total |
| RECONCILIATION OF OPERATING INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIES Operating income (loss) Adjustments to reconcile operating income to | \$ 384,625 | \$ | 46,652 | \$ | 376,438 | \$ | (4,805) \$ | 5 | 802,910 |
| net cash provided by operating activities Depreciation and amortization Bad debt (Increase) decrease in assets | 427,505 11,497 | | 279,632 | | 954,361 | | 32,959 | 1 | 1,694,457 11,497 |
| Accounts receivable Prepaid expenses Other assets | 137,782 40,675 1,532 | | 92,840 17,807 | | 83,869 23,244 | | 27,956 7,748 | | 342,447 89,474 1,532 |
| Increase (decrease) in liabilities Accounts payable Customer deposits Deferred revenue Accrued compensated absences Other liabilities | (217,162) (73) 20,803 (1,532) | | (32,505) (48) (1,066) 1,733 | | (30,006) (43) 433 | | (10,003) (15) | | (289,676) (179) (1,066) 22,969 (1,532) |
| Net cash provided by operating activities | \$ 805,652 | \$ | 405,045 | \$ | 1,408,296 | \$ | 53,840 | \$ 2 | 2,672,833 |

2015

| 2012 | | | | | | | | |
|----------------------|---|---|---|--|--|--|---|---|
| | | Depar | tme | ent | | | | |
| Electric | I | Water | | Wastewater | | Stormwater | Total | Total |
| \$ 231,279 \$ | | 44,101 | \$ | 453,906 | \$ | 10,327 \$ | 739,61 | 739,613 |
| 436,546 | | 238,951 | | 956,029 | | 29,362 | 1,660,88 | 88 |
| 11,889 | | | | | | | 11,88 | 89 |
| (46,782) (29,720) | | (35,997) 41,330 | | (19,939) | | (6,647) | (109,36 | |
| (1,927) | | (1,193) | | (1,102) | | (366) | (4,58 | 88) |
| | | • | | ŕ | | | • | |
| 96,343 (45,805) | | | | 31,455 (26,173) | | 10,528 (8,723) | 172,42 (109,05 | |
| 6 031 | | 1,860 | | 143 | | | 1,86 | 60 |
| \$ 601,921 \$ | 1 | 301,321 | \$ | 1,432,631 | \$ | 34,764 \$ | | |
| \$ | \$ 231,279 \$ 436,546 11,889 (46,782) (29,720) (1,927) (55,933) 96,343 (45,805) 6,031 | \$ 231,279 \$ 436,546 11,889 (46,782) (29,720) (1,927) (55,933) 96,343 (45,805) 6,031 | Electric Water \$ 231,279 \$ 44,101 436,546 11,889 238,951 (46,782) (35,997) (29,720) 41,330 (1,927) (1,193) (55,933) 5,953 96,343 34,100 (45,805) (28,356) 1,860 6,031 572 | Electric Water \$ 231,279 \$ 44,101 \$ 436,546 11,889 238,951 (46,782) (35,997) (29,720) 41,330 (1,927) (1,193) (55,933) 5,953 96,343 34,100 (45,805) (28,356) 1,860 6,031 572 | \$ 231,279 \$ 44,101 \$ 453,906 436,546 238,951 956,029 11,889 (46,782) (35,997) (19,939) (29,720) 41,330 (1,927) (1,193) (1,102) (55,933) 5,953 38,312 96,343 34,100 31,455 (45,805) (28,356) (26,173) 1,860 6,031 572 143 | Electric Water Wastewater \$ 231,279 \$ 44,101 \$ 453,906 \$ 436,546 11,889 238,951 956,029 (46,782) (35,997) (19,939) (29,720) 41,330 (1,927) (1,193) (1,102) (55,933) 5,953 38,312 96,343 34,100 31,455 (45,805) (28,356) (26,173) 1,860 6,031 572 143 | Electric Water Wastewater Stormwater \$ 231,279 \$ 44,101 \$ 453,906 \$ 10,327 \$ 436,546 11,889 238,951 956,029 29,362 (46,782) (35,997) (19,939) (29,720) 41,330 1 (1,927) (1,193) (1,102) (366) (55,933) 5,953 38,312 282 (366) (366) (367) (28,356) (26,173) (8,723) (1,860) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (26,173) (1,860) (28,356) (28 | Electric Water Wastewater Stormwater Total \$ 231,279 \$ 44,101 \$ 453,906 \$ 10,327 \$ 739,6 \$ 436,546 \$ 238,951 \$ 956,029 \$ 29,362 \$ 1,660,80,11,889 \$ (46,782) \$ (35,997) \$ (19,939) \$ (6,647) \$ (109,30,11,102) \$ (29,720) \$ 41,330 \$ 1 \$ 11,60,11,102,100 \$ (366) \$ (4,55,11,102,100) \$ (55,933) \$ 5,953 \$ 38,312 \$ 282 \$ (11,30,100,100) \$ 96,343 \$ 34,100 \$ 31,455 \$ 10,528 \$ 172,40,100,100 \$ (45,805) \$ (28,356) \$ (26,173) \$ (8,723) \$ (109,00,100,100) \$ 1,860 \$ 1,860 \$ 1,860 \$ 1,860 \$ 1,860 \$ 1,860 \$ 6,031 \$ 572 \$ 143 \$ 6,75 \$ 1,860 \$ 1,860 |

STATEMENTS OF FIDUCIARY NET POSITION PENSION TRUST FUND

MARCH 31, 2016 AND 2015

| As of Plan fiscal year ended: | March 31, 2016 | March 31, 2015 | | | | |
|---|-------------------|----------------|--|--|--|--|
| ASSETS Investments | \$ 2,045,889 | \$ 2,027,488 | | | | |
| NET POSITION Assets - held in trust for retirement benefits | 2,045,889 | 2,027,488 | | | | |
| Total net position | \$ 2,045,889 | \$ 2,027,488 | | | | |

STATEMENTS OF CHANGES IN FIDUCIARY NET POSITION PENSION TRUST FUND

YEARS ENDED MARCH 31, 2016 AND 2015

| Plan fiscal year ended: | ľ | March 31, 2016 | N | March 31, 2015 |
|-------------------------|----|-------------------|----|----------------|
| ADDITIONS | | | | |
| Contributions | \$ | 165,131 | \$ | 150,262 |
| Investment earnings | | | | |
| Interest | | 32,789 | | 42,610 |
| Total additions | | 197,920 | · | 192,872 |
| DEDUCTIONS | | | | |
| Benefits | | 174,469 | | 179,654 |
| Administrative | | 5,050 | | 8,261 |
| Total deductions | | 179,519 | | 187,915 |
| Change in net position | | 18,401 | | 4,957 |
| NET POSITION, BEGINNING | | 2,027,488 | | 2,022,531 |
| NET POSITION, ENDING | \$ | 2,045,889 | \$ | 2,027,488 |

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2016 AND 2015

ORGANIZATION AND REPORTING ENTITY

Organization

The Board of Public Works of the City of Lewes, Delaware (the Board) is governed by five elected directors and the mayor of the City of Lewes, Delaware. The Board was authorized to establish, control, and operate an electric plant, waterworks, and wastewater system for the City of Lewes, Delaware by a law passed by the Delaware Legislature on March 15, 1901. The accounting records are maintained in accordance with generally accepted accounting principles (GAAP) applicable to local governments.

Reporting entity

The accompanying financial statements present the financial position and changes in net position and cash flows of the Board only. The Board does not have any component units and is not involved in any joint ventures.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of accounting

The Board utilizes the accrual basis of accounting in which revenues are recognized when they are earned, and expenses are recognized when they are incurred. Deferred revenue represents monies received but not yet earned.

Fund accounting

The accounts of the Board are organized on the basis of a fund which is considered a separate accounting entity. The operations of the fund are accounted for with a separate set of self-balancing accounts that comprise its assets, liabilities, net assets, revenues and expenses.

The Board reports one major proprietary fund. This fund accounts for the operation and management of the electric, water, wastewater, and stormwater departments.

The Board reports one fiduciary pension fund separately.

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2016 AND 2015

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Proprietary Fund

The Board is intended to be self-supporting through user charges. All of its revenues, expenses, assets, and liabilities, including fixed assets and long-term debt associated with the specific activity, are accounted for within its financial statements.

Proprietary funds are used to account for activities similar to those found in the private sector, where the determination of net income is necessary or useful to sound financial administration. Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses result from providing services and delivering goods in connection with the fund's principle ongoing operations such as charges to customers for sales and services and expenses such as salaries, product costs, administrative expenses, and depreciation. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

Allowance for doubtful accounts

The Board utilizes the allowance method for recognizing bad debt expense for receivables. The amount of the allowance is determined by a review of receivables and prior years' experience. At March 31, 2016 and 2015, the allowance account was \$16,000 and \$16,000.

Capital assets

The Board defines capital assets as those which have an acquisition cost or donated value of at least \$5,000 and an estimated life in excess of one year. Such assets are valued at historical or estimated historical depreciated cost if actual cost is not available. Donated fixed assets are stated at their estimated fair value at the date of donation. The cost of normal maintenance and repairs that does not add value or materially extend an asset's life are expensed.

Expenditures for major assets and improvements of the assets are capitalized as the assets are acquired or constructed. Exhaustible capital assets are depreciated, which is charged as an expense against their operations. Depreciation has been provided over the estimated useful lives using the straight-line method.

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2016 AND 2015

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Capital assets (continued)

Estimated useful lives are as follows:

| Category | Years |
|----------------------------|---------|
| | |
| Infrastructure | 10 - 75 |
| Buildings and improvements | 10 - 50 |
| Vehicles | 10 - 50 |
| Furniture and equipment | 5 - 50 |

Accounting for compensated absences

The Board accrues and expenses a liability for certain compensated absences (primarily vacation pay and sick leave) that employees have earned but have not yet been paid.

Cash flows

For the purposes of the Statement of Cash Flows, the Board has defined cash equivalents as all highly liquid deposits and other investment instruments that have a maturity of three months or less.

Net position

Net position is categorized as invested in capital assets (net of related debt), restricted and unrestricted and are further described as follows:

- o *Invested in capital assets, net of related debt* This category groups all capital assets including infrastructure into one component of net position. Accumulated depreciation and the outstanding balances of debt that are attributed to the acquisition, construction or improvement of these assets reduce the balance in this category.
- o *Restricted* This category represents those assets which have constraints placed on the expenditures either externally imposed or imposed by law or enabled by legislature.
- o *Unrestricted* This category presents the net position of the Board not included elsewhere

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2016 AND 2015

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the Board to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses/expenditures during the reporting period. Actual results could differ from those estimates.

CASH AND DEPOSITS

Custodial credit risk

At year-end, the carrying amount of the Board's cash deposits was \$543,533 and the bank balance was \$577,494. Custodial credit risk is the risk that in the event of a bank failure, the Board's deposits may not be returned to it. The Board has a deposit policy for custodial credit risk requiring deposits to be collateralized. As of March 31, 2016, all of the Board's deposits (excluding the Bond Project Account) were either covered by FDIC insurance or collateralized.

INVESTMENTS

Concentration of credit risk

All investments are carried in a third party managed portfolio of funds with guidelines as directed by the Investment Committee Board as follows:

- Equities must not exceed 60% or be less than 20% of the portfolio.
- Fixed Income must not exceed 70% or be less than 30% of the portfolio.
- Alternative Investments must not exceed 15% of the portfolio.

Credit risk

All investments other than cash are in mutual funds type accounts which are listed and traded in the open market and valued at the actual market price as of March 31, 2016. The cash account is insured under FDIC.

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2016 AND 2015

INVESTMENTS (Continued)

The following is a listing of the investments:

| Cash | |
|--|---------------|
| Cash- FDIC insured | \$ 250,000 |
| Cash- uninsured | 1,670,101 |
| Subtotal | 1,920,101 |
| Equities: | |
| Ishares | 442,933 |
| Vanguard Total Stock MKT ETF | 227,774 |
| American Century Equity Income Fund A | 749,152 |
| Neuberger Berman Equity Income Fund Class A | 502,308 |
| Other | 751,808 |
| Subtotal | 2,673,975 |
| Fixed Income: | |
| Ishares Barclays Inter CR BD FD | 767,304 |
| Ishares IBOXX INVT Grade | 973,255 |
| Ishares MBB | 406,828 |
| Vanguard Bond Index Fund Inc | 2,343,299 |
| Loomis Sayles Investment Grade Bond Fund Class A | 865,427 |
| PIMCO Income Fund Class P | 669,345 |
| Virtus Multi-Sector Short Term Bond Fund Class A | 1,371,674 |
| Other | 912,180 |
| Subtotal | 8,309,312 |
| Total | \$ 12,903,388 |

PENSION TRUST FUND ASSETS

The pension trust fund has investments in the amount of \$2,095,041 and \$2,076,093 as of December 1, 2015 and 2014. The fund is administered by Great West Life and Annuity Insurance Company and invested 100% in annuities held by Great West Life and Annuity Insurance Company. The Great West Life and Annuity Insurance Company is invested in a diversified portfolio of primarily publicly traded, fixed income securities and mortgages.

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2016 AND 2015

EMPLOYEE WELFARE EXPENSE

The administrative cost of the employees' pension plan was \$8,359 and \$8,261 for the years ended March 31, 2016 and 2015. As of March 31, 2016 and 2015, the liability for accrued vacation pay and sick pay was \$154,297 and \$131,328, respectively.

CAPITAL ASSETS

Capital asset activity for the year ended March 31, 2016 was as follows:

| |] | Beginning Balance | Additions & Transfers | | Deletions & Transfers | Ending Balance |
|--|----------|----------------------|-----------------------|----|--------------------------|-------------------|
| Electric | | | | | | |
| Capital assets not being depreciated: | | | | | | |
| Land | \$ \$ | 211,160 | \$ | \$ | \$ | 211,160 |
| Construction in progress | | 33,646 | 68,636 | | (685) | 101,597 |
| Total capital assets not being depreciated | | 244,806 | 68,636 | - | (685) | 312,757 |
| Capital assets being depreciated: | | | | | | |
| Infrastructure | | 11,251,619 | 2,360 | | | 11,253,979 |
| Building and improvements | | 346,133 | | | | 346,133 |
| Furniture and equipment | | 508,895 | 1,626 | | | 510,521 |
| Vehicles | | 1,117,910 | | | | 1,117,910 |
| Software | | 153,107 | | | | 153,107 |
| Total capital assets being depreciated | | 13,377,664 | 3,986 | - | | 13,381,650 |
| Less accumulated depreciation for: | | | | | | |
| Infrastructure | | (4,303,916) | (323,601) | | | (4,627,517) |
| Building and improvements | | (217,097) | (9,641) | | | (226,738) |
| Furniture and equipment | | (414,689) | (16,879) | | | (431,568) |
| Vehicles | | (855,124) | (26,349) | | | (881,473) |
| Software | | (51,036) | (51,036) | | | (102,072) |
| Total accumulated depreciation | | (5,841,862) | (427,506) | - | | (6,269,368) |
| Electric department, capital assets, net | | 7,780,608 | (354,884) | - | (685) | 7,425,039 |

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2016 AND 2015

CAPITAL ASSETS (Continued)

| | | Beginning Balance | | Additions & Transfers | | Deletions & Transfers | | Ending Balance |
|--|----|----------------------|----|-----------------------|----|-----------------------|----|-------------------|
| Water | _ | | | | | | | |
| Capital assets not being depreciated: | | | | | | | | |
| Land | \$ | 170,320 | \$ | | \$ | 9 | \$ | 170,320 |
| Construction in progress | | 372,137 | | 1,435,858 | _ | (127,167) | | 1,680,828 |
| Total capital assets not being depreciated | _ | 542,457 | | 1,435,858 | - | (127,167) | _ | 1,851,148 |
| Capital assets being depreciated: | | | | | | | | |
| Infrastructure | | 8,884,426 | | 127,833 | | | | 9,012,259 |
| Building and improvements | | 527,150 | | | | | | 527,150 |
| Furniture and equipment | | 138,267 | | 1,302 | | | | 139,569 |
| Vehicles | | 257,608 | | 22,176 | | (65,591) | | 214,193 |
| Software | _ | 82,890 | | | _ | | | 82,890 |
| Total capital assets being depreciated | _ | 9,890,341 | | 151,311 | - | (65,591) | _ | 9,976,061 |
| Less accumulated depreciation for: | | | | | | | | |
| Infrastructure | | (1,623,772) | | (215,768) | | | | (1,839,540) |
| Building and improvements | | (194,709) | | (13,402) | | | | (208,111) |
| Furniture and equipment | | (101,659) | | (7,668) | | | | (109,327) |
| Vehicles | | (114,768) | | (15,164) | | 46,445 | | (83,487) |
| Software | _ | (27,630) | | (27,630) | _ | | | (55,260) |
| Total accumulated depreciation | _ | (2,062,538) | • | (279,632) | - | 46,445 | _ | (2,295,725) |
| Water department, capital assets, net | _ | 8,370,260 | | 1,307,537 | - | (146,313) | | 9,531,484 |

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2016 AND 2015

CAPITAL ASSETS (Continued)

| | Beginning Balance | | Additions & Transfers | | Deletions & Transfers | | Ending Balance |
|--|----------------------|----------|-----------------------|----|-----------------------|----|-------------------|
| Wastewater | Darance | | & Transicis | | & Transicis | | Darance |
| Capital assets not being depreciated: | | | | | | | |
| Land | \$ 378,794 | \$ | | \$ | 9 | \$ | 378,794 |
| Construction in progress | 114,127 | | 378,826 | | (79,217) | | 413,736 |
| Total capital assets not being depreciated | 492,921 | | 378,826 | - | (79,217) | _ | 792,530 |
| Capital assets being depreciated: | | | | | | | |
| Infrastructure | 22,900,329 | | 73,169 | | | | 22,973,498 |
| Building and improvements | 9,853,879 | | | | | | 9,853,879 |
| Furniture and equipment | 676,606 | | 3,319 | | | | 679,925 |
| Vehicles | 422,608 | | | | (25,068) | | 397,540 |
| Software | 291,972 | _ | | | | | 291,972 |
| Total capital assets being depreciated | 34,145,394 | <u>.</u> | 76,488 | _ | (25,068) | _ | 34,196,814 |
| Less accumulated depreciation for: | | | | | | | |
| Infrastructure | (6,089,822) | | (646,616) | | | | (6,736,438) |
| Building and improvements | (5,601,268) | | (168, 364) | | | | (5,769,632) |
| Furniture and equipment | (341,649) | | (28,349) | | | | (369,998) |
| Vehicles | (327,368) | | (13,707) | | 25,068 | | (316,007) |
| Software | (97,324) | _ | (97,324) | | | | (194,648) |
| Total accumulated depreciation | (12,457,431) | ı | (954,360) | - | 25,068 | _ | (13,386,723) |
| Wastewater department, capital assets, net | 22,180,884 | | (499,046) | - | (79,217) | _ | 21,602,621 |

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2016 AND 2015

CAPITAL ASSETS (Continued)

| | Beginning Balance | Additions & Transfers | Deletions & Transfers | Ending Balance |
|--|----------------------|-----------------------|--------------------------|-------------------|
| Stormwater | | | | |
| Capital assets not being depreciated: | | | | |
| Land | \$ 17,063 \$ | | \$ | 17,063 |
| Construction in progress | 30,986 | 151,052 | (5,266) | 176,772 |
| Total capital assets not being depreciated | 48,049 | 151,052 | (5,266) | 193,835 |
| Capital assets being depreciated: | | | | |
| Infrastructure | 1,127,162 | 5,185 | | 1,132,347 |
| Furniture and equipment | 10,306 | 164 | | 10,470 |
| Vehicles | 3,809 | | | 3,809 |
| Software | 12,905 | | | 12,905 |
| Total capital assets being depreciated | 1,154,182 | 5,349 | | 1,159,531 |
| Less accumulated depreciation for: | | | | |
| Infrastructure | (201,976) | (27,352) | | (229,328) |
| Furniture and equipment | (4,362) | (658) | | (5,020) |
| Vehicles | (1,083) | (348) | | (1,431) |
| Software | (4,601) | (4,601) | | (9,202) |
| Total accumulated depreciation | (212,022) | (32,959) | | (244,981) |
| Stormwater department, capital assets, net | 990,209 | 123,442 | (5,266) | 1,108,385 |
| Capital assets, net | \$ 39,321,961 \$ | 577,049 | \$ (231,482) \$ | 39,667,529 |

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2016 AND 2015

LONG-TERM DEBT

The Board has the authority to borrow funds, but existing long-term debt has been borrowed through the City of Lewes. The long-term debt consists of general obligation bonds and funds borrowed through the State of Delaware Revolving Funds. These loans are considered general obligation bonds and are collateralized by the full faith, credit and taxing power of the City of Lewes.

Changes in long-term debt for the year ended March 31, 2016 are as follows:

| | Beginning | | | Decreases and | | Ending | |
|--------------------------|-----------|-----------|-----------|---------------|-----------|----------|-----------|
| | Balances | | Increases | transfers | | Balances | |
| Water | | | | | | | |
| General Obligation Bonds | \$ | 827,584 | \$ | \$ | (83,428) | \$ | 744,156 |
| Wastewater | | | | | | | |
| General Obligation Bonds | | 8,776,920 | | | (635,652) | | 8,141,268 |
| | \$ | 9,604,504 | \$ | \$ | (719,080) | \$ | 8,885,424 |

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2016 AND 2015

LONG TERM DEBT (Continued)

| The general obligation bonds consist of the following: | Principal balance outstanding at March 31, 2016 | Principal balance outstanding at March 31, 2015 |
|---|---|---|
| On January 20, 2005, the City of Lewes issued \$1,300,000 of general obligation bonds due to the Delaware Wastewater Pollution Control Revolving Fund. The funds are being used by the Board for the upgrade of the water plant and certain other water capital projects. The loan is to be amortized over twenty years with principal and interest payments of \$30, 833 every February 1 and August 1 starting at February 1, 2008. The interest rate is 2.5%. | \$ 566,397 | \$ 635,911 |
| On August 10, 2005, the City of Lewes issued \$716,000 of general obligation bonds due to the Delaware Safe Drinking Water Revolving Fund. The funds are being used by the Board for certain water capital projects. The loan is to be amortized over 20 years with principal and interest payments of \$9,272 every February and August 15 starting February 15, 2008. The interest rate is 2.46%. | 177,759 | 191,673 |
| On January 20, 2005, the City of Lewes issued \$12,600,000 of general obligation bonds due to the Delaware Water Pollution Control Revolving Fund. The funds are being used by the Board for the wastewater treatment plant and other sewer capital projects. The loan is amortized over twenty years with principal and interest payments of \$425,655 every February and August 1 starting at August 1, 2009. The interest rate is at 2.5%. There was an additional draw down in 2009 of \$675,860. | 8,141,268 | 8,776,920 |
| Total long-term debt | \$ 8,885,424 | \$ 9,604,504 |

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2016 AND 2015

LONG-TERM DEBT (Continued)

<u>Debt service requirements</u>

Principal and interest requirements to amortize the general obligation bonds as of March 31, 2016 are as follows:

| | Bonds Payable | | | |
|-------------|---------------|-----------|----------|-----------|
| Year Ending | Principal | | Interest | |
| | | | | |
| 2017 | \$ | 700,736 | \$ | 210,849 |
| 2018 | | 731,048 | | 200,289 |
| 2019 | | 749,431 | | 181,904 |
| 2020 | | 768,277 | | 163,058 |
| 2021 | | 787,598 | | 143,737 |
| 2022-2026 | | 4,245,248 | | 411,794 |
| 2027-2031 | | 903,086 | | 17,172 |
| | \$ | 8,885,424 | \$ | 1,328,803 |

PURCHASE OF POWER

The Board purchases power from Delaware Municipal Electric Corporation (DEMEC) and the University of Delaware. Beginning in the fiscal year ended March 31, 2011, the Board entered into an agreement with the University of Delaware (the University) wherein the Board purchases excess wind power from the University if it is generated and wherein the University will purchase power from the Board if they need additional power. The Board purchases power from the University at the same price as DEMEC. For the years ended March 31, 2016 and 2015, 99% of the power was purchased from DEMEC and 1% from the University.

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2016 AND 2015

DEFINED BENEFIT PENSION PLAN

<u>Plan description</u>

The Board of Public Works of Lewes, Delaware Employee Pension Trust Plan (the Plan) is a single-employer defined benefit pension plan established by the Board effective November 15, 1962. The Board has the power and authority to establish and amend the benefit provisions of the Plan. The Plan provides retirement benefits to plan members. Members are qualified to participate in the Plan after one year of service. Normal retirement age is 65. Vesting begins after 3 years of service and requires at least 1,000 hours during a 12-month period. Retirement benefits are calculated by a formula and provide 50% of average annual earnings less 35% of primary social security benefits. Employees may take early retirement with reduced benefits at age 55 and at least 12 years of service. Effective December 1, 2002, employees with 35 years of service may retire with full benefits after their 60th birthday. Annual reporting for the Plan is presented in the Board's fiduciary fund financial statements.

Funding policy

The Board will contribute all amounts required to pay for the benefits provided under the Plan. Contributions are based on periodic calculations by an independent professional, called an "enrolled actuary".

All information that follows for the Plan is as of December 1, 2015, which is the latest actuarial report available.

Membership of the plan

The membership consisted of the following at December 1, 2015, the date of the latest actuarial valuation:

| Retirees and beneficiaries receiving benefits | 18 |
|---|----|
| Terminated plan members and beneficiaries entitled to, but not yet receiving benefits | 11 |
| Active plan members | 7 |
| Total members | 36 |

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2016 AND 2015

DEFINED BENEFIT PENSION PLAN (Continued)

Membership of the plan (continued)

The annual required contribution or normal cost for the current year was determined as part of the December 1, 2015 actuarial valuation using the weighted average temporary annuity method, plus estimated expense. The actuarial assumptions included a 4% investment rate of return. The assumptions did not include post-retirement benefit increases. The actuarial value of assets was determined by the market value of investments.

As of June 24, 2010, the Board elected to end its Defined Benefit Plan and begin a Defined Contribution Plan. All benefit accruals were frozen retroactive to April 1, 2010. All vested amounts will remain in the Defined Benefit Plan and continue to be funded accordingly.

Trend information

| Fiscal | Ar | nual | Percentage |
|-----------|----|-----------|-------------|
| Year | Pe | nsion | of APC |
| Beginning | Co | ost (APC) | Contributed |
| 12/1/2011 | \$ | 150,670 | 100% |
| 12/1/2012 | \$ | 144,327 | 100% |
| 12/1/2013 | \$ | 150,262 | 100% |
| 12/1/2014 | \$ | 165,131 | 100% |
| 12/1/2015 | \$ | 184,393 | 100% |

OTHER POST EMPLOYMENT BENEFITS (OPEB)

In June of 2004, the GASB issued Statement No. 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pension*. This statement establishes standards for reporting non-pension postemployment benefits, such as health care premiums for retirees. Fiscal year 2009 was the first year the Board was required to adopt this statement.

The Board currently provides additional post-employment benefits for health insurance for certain retired employees until they reach the age of 65 and supplemental insurance after age 65.

The current benefit for those who elect is 100% of the cost of supplemental or health insurance premium.

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2016 AND 2015

OTHER POST EMPLOYMENT BENEFITS (OPEB) (Continued)

The benefit is funded on a pay-as-you-go plan. For the year ended March 31, 2016, the recognized cost was \$16,992 for five retirees 65 or older.

Prior to 2004, this plan was discontinued and in addition to the five current retirees only one additional employee qualifies to receive benefits under this plan and he is under 65 years of age.

Since GASB 45's purpose is to account for current year costs and liability for future retiree benefits and, since only one current employee is eligible for the benefit, the dollar value of current and future cost is deemed nonmaterial to the current and future financial statements. Therefore the Board has elected not to adopt GASB 45.

RELATED PARTY TRANSACTIONS

The City of Lewes charges the Board rent for the use of buildings and offices owned by the City of Lewes and the Board bills the City for utilities used. In addition, in accordance with the City's charter, the City of Lewes imposes a 5% in lieu of franchise fee on sales and assessments rendered by the BPW. For the year ended March 31, 2016, rent and in lieu of franchise fees paid to the City were \$137,667 and \$694,241, respectively; and were \$133,591 and \$688,016 for the year ended March 31, 2015, respectively.

RISK MANAGEMENT

The Board is exposed to various risks of loss related to torts, theft of, damage to, and destruction of assets, errors and omissions, injuries to employees and natural disasters. The Board maintains commercial insurance covering each of those risks of loss. Management believes such coverage is sufficient to preclude any significant uninsured losses to the Board. Settled claims have not exceeded this coverage in any of the past three fiscal years.

COMMITMENTS AND CONTINGENT LIABILITIES

The Board is the recipient of various federal and state grants. The Board may be under obligation to repay these grant funds if, upon final review by the respective granting agencies, the funds expended did not meet the established program objectives. As of March 31, 2016, the Board is not aware of any repayment requests.

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2016 AND 2015

PRIOR PERIOD ADJUSTMENTS

During the year ended March 31, 2016 management determined that inventory balances were an accumulation of supplies that were purchased for specific repairs to each utility and a large number of obsolete supplies that are no longer compatible with each utilities. Based on management's analysis of inventory the net position at the beginning of the year ended March 31, 2014 was restated to reflect the decrease in net position by \$303,642. There was no effect to the current year's change in net position.

As a result of a review of the Board's restricted net position it was determined that a liability related to the Delaware Municipal Green Energy Fund was not presented as a liability. The March 31, 2014 Restricted Fund Balance was restated to reflect a decrease of \$61,099.



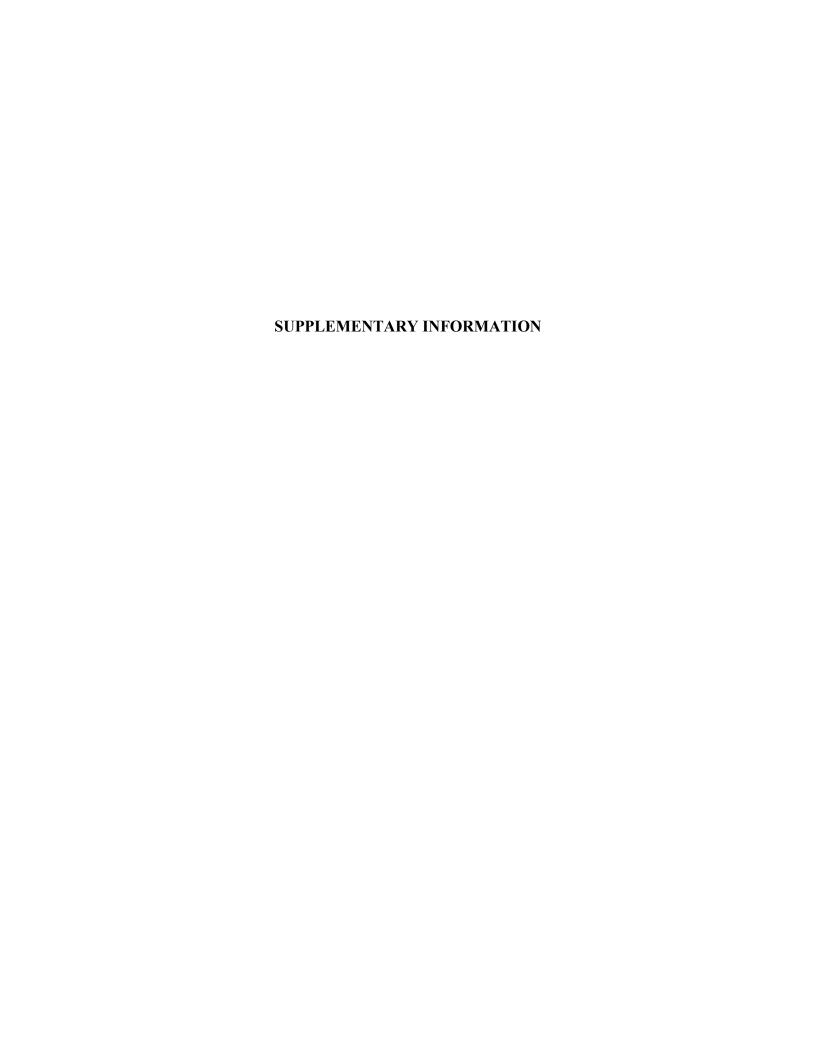
SCHEDULE OF PENSION PLAN FUNDING PROGRESS

REQUIRED SUPPLEMENTARY INFORMATION (UNAUDITED)

MARCH 31, 2016

| | Value of Assets (a) | Liability (AAL) (b) | AAL (UAAL) (b - a) | Funded Ratio (a / b) | Covered Payroll (c) | UAAL as a Percentage of Covered Payroll ((b - a) / (c) | of |
|-----------|---------------------------|---------------------|--------------------------|----------------------------|----------------------------|--|----|
| 12/1/2011 | 2,381,717 | 3,443,499 | 1,061,782 | 69.17% | N/A | N/A | * |
| 12/1/2012 | 2,064,361 | 3,010,041 | 945,680 | 68.58% | N/A | N/A | * |
| 12/1/2013 | 2,069,760 | 2,942,686 | 872,926 | 68.58% | N/A | N/A | * |
| 12/1/2014 | 2,076,093 | 2,905,887 | 829,794 | 71.44% | N/A | N/A | * |
| 12/1/2015 | 2,095,041 | 2,850,622 | 755,581 | 73.49% | N/A | N/A | * |

^{*} All benefit accruals were frozen beginning April 1, 2010. See the "Defined Benefit Pension Plan" note on pages 29 - 30.





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INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION

Board of Directors of The Board of Public Works of the City of Lewes, Delaware

Salisbury

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American Institute of Certified Public Accountants

Maryland Association of Certified Public Accountants

Delaware Society of Certified Public Accountants

PKF International

We have audited the financial statements of Board of Public Works of the City of Lewes, Delaware as of and for the years ended March 31, 2016 and 2015, and our report thereon dated July 27, 2016, which expressed an unmodified opinion on those financial statements, appears on pages one through three. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information presented on pages 35 through 38 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

CERTIFIED PUBLIC ACCOUNTANTS

Salisbury, Maryland July 27, 2016

SCHEDULES OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION ELECTRIC DEPARTMENT

| | 2016 | 2015 |
|---|---------------|---------------|
| OPERATING REVENUES | | |
| Sale of electric energy | | |
| Residential | \$ 4,144,727 | \$ 4,343,218 |
| Commercial | 1,301,696 | 1,359,734 |
| Industrial | 3,781,054 | 3,699,231 |
| Municipal | 176,956 | 168,068 |
| Board of Public Works | 316,520 | 364,500 |
| Board of Public Works contra-account | (316,520) | (364,500) |
| Other | 64,029 | 43,306 |
| Total operating revenues | 9,468,462 | 9,613,557 |
| OPERATING EXPENSES | | |
| Purchased power | 7,008,628 | 7,364,848 |
| Payroll and employee related expenses | 424,860 | 384,954 |
| Utilities | 7,165 | 4,450 |
| Repairs and maintenance | 135,732 | 109,412 |
| Professional and contractual services | 1,663 | 13,133 |
| Other supplies and expenses | 19,317 | 17,785 |
| Administrative | 561,558 | 555,016 |
| In lieu of franchise | 485,912 | 484,245 |
| Bad debt | 11,497 | 11,889 |
| Depreciation and amortization | 427,505 | 436,546 |
| Total operating expenses | 9,083,837 | 9,382,278 |
| Operating income | 384,625 | 231,279 |
| NON-OPERATING REVENUES (EXPENSES) | | |
| Interest income | 144,078 | 103,488 |
| Interest expense | | (134,289) |
| Impact fees | 58,720 | 80,123 |
| Transfers out to other departments | (483,443) | (864,795) |
| Loss on sale of assets | (59,828) | |
| Changes in fair value of investments | (156,357) | 39,433 |
| Net non-operating expenses | (496,830) | (776,040) |
| Change in net position | (112,205) | (544,761) |
| NET POSITION, BEGINNING OF YEAR, RESTATED | 12,561,528 | 13,106,289 |
| NET POSITION, END OF YEAR | \$ 12,449,323 | \$ 12,561,528 |

SCHEDULES OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION WATER DEPARTMENT

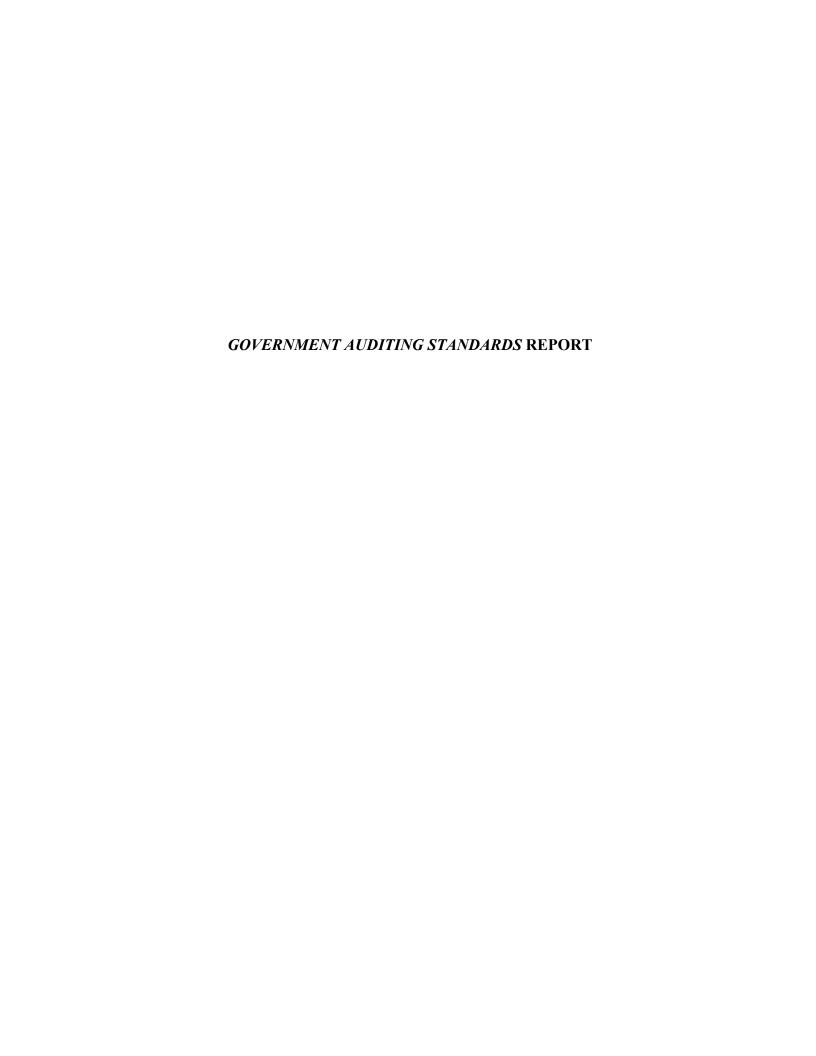
| | 2016 | 2015 | |
|---|---------------|---------------|--|
| OPERATING REVENUES | | | |
| Sale of water | | | |
| Residential | \$ 802,751 | \$ 794,809 | |
| Commercial | 110,883 | 102,661 | |
| Industrial | 452,455 | 420,467 | |
| Municipal | 11,624 | 10,197 | |
| Board of Public Works | 1,831 | 1,249 | |
| Board of Public Works contra-account | (1,831) | (1,249) | |
| Other | 219,732 | 194,609 | |
| Total operating revenues | 1,597,445 | 1,522,743 | |
| OPERATING EXPENSES | | | |
| Payroll and employee related expenses | 366,264 | 323,957 | |
| Utilities | 6,401 | 6,122 | |
| Repairs and maintenance | 385,584 | 438,127 | |
| Professional and contractual services | 17,880 | | |
| Other supplies and expenses | 76,754 | 60,763 | |
| Administrative | 349,309 | 343,617 | |
| In lieu of franchise | 68,969 | 67,105 | |
| Depreciation and amortization | 279,632 | 238,951 | |
| Total operating expenses | 1,550,793 | 1,478,642 | |
| Operating income (loss) | 46,652 | 44,101 | |
| NON-OPERATING REVENUES (EXPENSES) | | | |
| Interest income | 89,190 | 63,597 | |
| Interest expense | (16,104) | (87,695) | |
| Impact fees | 28,600 | 223,600 | |
| Transfers in from other departments | (297,611) | 1,575,848 | |
| Loss on sale of assets | (56,182) | | |
| Changes in fair value of investments | (96,793) | 24,411 | |
| Grants | 37,865 | | |
| Net non-operating revenues (expenses) | (311,035) | 1,799,761 | |
| Change in net position | (264,383) | 1,843,862 | |
| NET POSITION, BEGINNING OF YEAR, RESTATED | 11,908,240 | 10,064,378 | |
| NET POSITION, END OF YEAR | \$ 11,643,857 | \$ 11,908,240 | |

SCHEDULES OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION WASTEWATER DEPARTMENT

| | 2016 | 2015 |
|---|---------------|---------------|
| OPERATING REVENUES | | |
| Wastewater assessments | | |
| Residential | \$ 2,007,367 | \$ 2,021,313 |
| Commercial | 222,354 | 214,050 |
| Industrial | 352,707 | 299,507 |
| Municipal | 16,684 | 13,839 |
| Board of Public Works | 3,643 | 1,880 |
| Board of Public Works contra-account | (3,643) | (1,880) |
| Other | 15,886 | 26,311 |
| Total operating revenues | 2,614,998 | 2,575,020 |
| OPERATING EXPENSES | | |
| Payroll and employee related expenses | 70,009 | 54,346 |
| Utilities | 2,479 | 2,320 |
| Repairs and maintenance | 235,245 | 159,191 |
| Professional and contractual services | 404,773 | 426,420 |
| Other supplies and expenses | 121,285 | 80,061 |
| Administrative | 320,283 | 315,262 |
| In lieu of franchise | 130,125 | 127,485 |
| Depreciation and amortization | 954,361 | 956,029 |
| Total operating expenses | 2,238,560 | 2,121,114 |
| Operating income | 376,438 | 453,906 |
| NON-OPERATING REVENUES (EXPENSES) | | |
| Interest income | 82,326 | 58,705 |
| Interest expense | (215,474) | (221,545) |
| Impact fees | 74,736 | 31,823 |
| Transfers out to other departments | 1,178,505 | (1,338,525) |
| Loss on sale of assets | (34,187) | |
| Changes in fair value of investments | (89,347) | 22,533 |
| Grants | 33,315 | |
| Net non-operating revenues (expenses) | 1,029,874 | (1,447,009) |
| Change in net position | 1,406,312 | (993,103) |
| NET POSITION, BEGINNING OF YEAR, RESTATED | 17,439,940 | 18,433,043 |
| NET POSITION, END OF YEAR | \$ 18,846,252 | \$ 17,439,940 |

SCHEDULES OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION STORMWATER DEPARTMENT

| | 2016 | | 2015 | |
|---|------|-----------|------|-----------|
| OPERATING REVENUES | | | | |
| Stormwater assessments | | | | |
| Residential | \$ | 159,887 | \$ | 157,480 |
| Commercial | | 15,820 | | 17,649 |
| Industrial | | 6,480 | | 6,480 |
| Municipal | | 1,680 | | 1,680 |
| Board of Public Works | | 850 | | 870 |
| Board of Public Works contra-account | | (850) | | (870) |
| Other | | 4,318 | | 6,140 |
| Total operating revenues | | 188,185 | | 189,429 |
| OPERATING EXPENSES | | | | |
| Payroll and employee related expenses | | 9,663 | | 12,395 |
| Utilities | | 713 | | 861 |
| Repairs and maintenance | | 28,381 | | 19,466 |
| Professional and contractual services | | 2,203 | | 927 |
| Other supplies and expenses | | 601 | | 1,823 |
| Administrative | | 109,235 | | 105,087 |
| In lieu of franchise | | 9,235 | | 9,181 |
| Depreciation and amortization | | 32,959 | | 29,362 |
| Total operating expenses | | 192,990 | | 179,102 |
| Operating income (loss) | | (4,805) | | 10,327 |
| NON-OPERATING REVENUES (EXPENSES) | | | | |
| Interest income | | 27,444 | | 19,568 |
| Interest expense | | | | (22,071) |
| Transfers in from other departments | | (397,451) | | 627,472 |
| Loss on sale of asset | | (11,396) | | ŕ |
| Changes in fair value of investments | | (29,782) | | 7,511 |
| Grants | | 9,530 | | 16,764 |
| Net non-operating revenues (expenses) | | (401,655) | | 649,244 |
| Change in net position | | (406,460) | | 659,571 |
| NET POSITION, BEGINNING OF YEAR, RESTATED | | 1,849,590 | | 1,190,019 |
| NET POSITION, END OF YEAR | \$ | 1,443,130 | \$ | 1,849,590 |





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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors of The Board of Public Works of the City of Lewes, Delaware

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities and aggregate remaining fund information of the Board of Public Works of the City of Lewes, Delaware ("the Board"), a component unit of the City of Lewes, Delaware, as of and for the year ended March 31, 2016, and the related notes to the financial statements, which collectively comprise the Board's basic financial statements, and have issued our report thereon dated July 27, 2016.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Board's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Board's internal control. Accordingly, we do not express an opinion on the effectiveness of the Board's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified. However, material weaknesses may exist that were not identified.

Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, we did identify a deficiency in internal control, as described in the accompanying schedule of findings and responses that we consider to be a significant deficiency. We consider the deficiency described in 16-01 to be a significant deficiency.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Board's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

The Board of Public Works of the City of Lewes, Delaware's Response to Findings

The Board's response to the findings identified in our audit is described in the accompanying schedule of findings and responses. The Board's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

CERTIFIED PUBLIC ACCOUNTANTS

Salisbury, Maryland July 27, 2016

SCHEDULE OF FINDINGS AND RESPONSES

YEAR ENDED MARCH 31, 2016

16-01 <u>Condition and cause</u> – The accounts receivable and accounts payable subledgers are not reconciled regularly to the general ledger. During fiscal year 2014, new accounting software was implemented. With the implementation, new controls and processes were created; however, the processes over accounts receivable and accounts payable no longer adequately safeguard these assets.

<u>Criteria</u> – The accounts receivable and accounts payable subledgers should be reconciled to the general ledger to properly safeguard the assets.

<u>Effect</u> – There is a danger that intentional fraud or unintentional errors could be made and not detected.

Recommendation – Management should reconcile the subledgers to the general ledger monthly.

<u>Response and planned corrective action</u> – Management acknowledges the condition and has taken steps to correct this problem.